



DAIRY AND LIVESTOCK INCENTIVE APPLICATION

OFFICE USE ONLY
PROJECT ID: _____

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.
Focus incentives are subject to change. Please visit focusonenergy.com/incentives/business to ensure you are using the most current form.

SECTION 1: CUSTOMER LEGAL INFORMATION

Farm Legal Name	FEIN (Federal Tax ID #) of customer (Must be 9 digits) _____		
Mailing Address	City	State	ZIP Code
Business Classification of Farm (Check ONE): <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor/Individual <input type="checkbox"/> LLC <input type="checkbox"/> Other: _____			

SECTION 2: PAYMENT INFORMATION

Make Incentive Check Payable to (Check ONE and complete information below):
 Farm Name Farm Owner's Legal Name (Only if Sole Proprietor)

Attention to	Social Sec. # of Business Owner (only if Sole Proprietor AND no Federal Tax ID) _____
--------------	--

SECTION 3: FARM INFORMATION (where equipment was installed)

Farm Name		Farm Contact Name	
Farm Street Address (physical location)		Farm Contact Telephone	
City	State WI	ZIP Code	Farm Contact Email
Electricity Provider at Farm	Natural Gas Provider at Farm	Installation/Service Date	
<input type="checkbox"/> Dairy – herd size _____ Avg. daily milk production _____ lbs		<input type="checkbox"/> Livestock – herd size _____	

SECTION 4: MARKET PROVIDER INFORMATION (Market Provider please fill in company info and equipment installed)

Company Name	Contact Name	Contact Telephone	Equipment Installed: <input type="checkbox"/> Lighting <input type="checkbox"/> Water Heater <input type="checkbox"/> Fans <input type="checkbox"/> Other (specify) _____
Company Name	Contact Name	Contact Telephone	Equipment Installed: <input type="checkbox"/> Lighting <input type="checkbox"/> Water Heater <input type="checkbox"/> Fans <input type="checkbox"/> Other (specify) _____
Company Name	Contact Name	Contact Telephone	Equipment Installed: <input type="checkbox"/> Lighting <input type="checkbox"/> Water Heater <input type="checkbox"/> Fans <input type="checkbox"/> Other (specify) _____

SECTION 5: CUSTOMER SIGNATURE

- Certification: The following certifications are required in order for this form to substitute for the IRS form W-9:**
- The number shown on this form is the correct taxpayer identification number.
 - I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I am no longer subject to backup withholding.
 - I am a U.S. citizen (includes a U.S. resident alien).

The undersigned agrees that the stated energy efficient measure(s) was (were) installed at the job site address listed above as part of the Focus on Energy Program. I have read and agree to the Terms & Conditions within this application. To the best of my knowledge, the statements made on this application are correct, and I have submitted the appropriate supporting documentation to receive an incentive. **Itemized Invoice Attached**

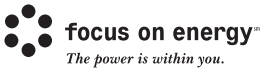
Customer Signature	Customer Name (Print)	Date
--------------------	-----------------------	------

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of installation to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.

Questions: Call 800.762.7077 then #2 for Business Programs.



DAIRY AND LIVESTOCK INCENTIVE APPLICATION

OFFICE USE ONLY
PROJECT ID:

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.
Focus incentives are subject to change. Please visit focusonenergy.com/incentives/business to ensure you are using the most current form.

DAIRY AND LIVESTOCK INCENTIVE REQUIREMENTS:

- **Exhaust Fan:** Minimum ratings: 21 CFM/Watt at 0.00 static pressure or 20 CFM/Watt at 0.05 static pressure or with approval by Focus on Energy prior to sale and must be rated through BESS Labs or AMCA Labs.
- **Circulation Fan:** 36" fans ≥ 18.0 lbf/kW performance, ≥ 48 " fans ≥ 23.0 lbf/kW performance.
- **High Volume Low Speed Fans:** Minimum 20 ft. diameter. Less than 20 ft. contact Focus on Energy for custom incentives.
- **Water Heaters for Dairy Milk Houses:**
 - **Gas Water Heater and Hot Water Storage Vessel:** Natural gas or propane replacing electric or natural gas only – 80 percent or greater thermal efficiency (any size water heater) or tankless water heaters, 74 to 80 gallon capacity – 989 BTU per hour losses or less, 81 to 99 gallon capacity – 1107 BTU per hour losses or less. 100 gallons and over – 1084 BTU per hour losses or less, as rated by the Gas Appliance Manufacturers Association (GAMA).
 - **Electric Water Heaters:** Commercial or agricultural designated units with GAMA Energy Factor of 90% or greater.
- **Tankless water heaters:** Tankless units used as a direct water heating system (lacks post water heating storage) must have a thermal efficiency of $\geq 80\%$. Tankless units installed with Hot Water Storage Vessel (indirect water heating system) must meet the qualifications of the **Gas Water Heater and Hot Water Storage Vessel** requirements.
- **If you have any questions:** Call the Agriculture and Rural Business office at 608.273.0182 x 2222.
- **Incentive maximum:** \$5,000 per location per form submittal. For larger grants contact the Ag Program at the number above.

INCENTIVES FOR ALL QUALIFIED FARMS

Equipment Installed	Quantity Installed	Incentive Per Unit	Subtotal
Low-energy Livestock Waterer (minimum 2-inch insulation and heating element maximum of 250 Watts)		\$50	
Exhaust Fan	Brand _____ Model _____ <input type="checkbox"/> 36 in. <input type="checkbox"/> ≥ 48 in. <input type="checkbox"/> Other _____ in.	\$2/blade inch	
Circulation Fan	Brand _____ Model _____ <input type="checkbox"/> 36 in. <input type="checkbox"/> ≥ 48 in. <input type="checkbox"/> Other _____ in.	\$2/blade inch	
High Volume Low Speed Fan	Brand _____ Model _____	\$1500	
Variable Frequency Drive Water and Manure Pumping Systems (implementation of VFDs on manure and water pump motors)	Custom Incentive Call 608.273.0182 x2222 for details		

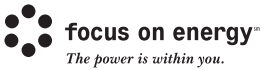
INCENTIVES FOR DAIRY FARMS, PARLORS AND MILK HOUSES

Milk House Equipment Installed	Quantity Installed	Incentive Per Unit	Subtotal
Milk Pre-cooler (Limit one incentive per farm)		\$750	
Heat Recovery Tank (no heating element) and water must be heated by electric or natural gas. No LP allowed.		\$500	
Heat Recovery Tank (no heating element) All other water heating sources (e.g. LP oil, wood, etc.)		\$200	
Variable Speed Controller for Vacuum Pump (Limit one incentive per farm)		\$750	
Scroll Compressor Replacement (replacing failed reciprocating unit)		\$250	
Natural Gas In-Floor Radiant Heating System (see Tankless Water Heater requirements above) replacing an electric or natural gas heated water system		\$250	
Milk Pasteurization System (replacement of electric heated milk pasteurization systems)	Custom Incentive Call 608.273.0182 x2222 for details		
Variable Speed Milk Pump	Custom Incentive Call 608.273.0182 x2222 for details		

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of installation to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.



DAIRY AND LIVESTOCK INCENTIVE APPLICATION

OFFICE USE ONLY
PROJECT ID:

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.

Focus incentives are subject to change. Please visit focusonenergy.com/incentives/business to ensure you are using the most current form.

Water Heaters for Dairy Farm Milk Houses (for other water heaters contact Focus on Energy)		Quantity Installed	Incentive Per Unit	Subtotal
Electric to Non Electric Commercial Water Heater	Brand & Model #		50% up to \$1,500	
Electric to Electric Commercial Water Heater	Brand & Model #		\$250	
Natural Gas to Natural Gas Commercial Water Heater	Brand & Model #		\$250	
TOTAL INCENTIVE REQUESTED				\$

INCENTIVE LIMIT

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$25,000 per project. Incentives exceeding \$25,000 must receive written approval BEFORE project initiation or equipment purchase. There is a maximum limit of \$500,000 per Corporate Tax ID per year for all Focus on Energy incentives (prescriptive and custom).

PRESCRIPTIVE INCENTIVES

Cash incentives are available for a variety of technologies. Check the Focus on Energy Web site at focusonenergy.com/incentives/business or call 800.762.7077, then press #2 for more information. Depending on your business tax classification, the IRS may require you to pay taxes on incentives totalling over \$600 per calendar year.

CUSTOM INCENTIVES

If your project does not fit the descriptions on this prescriptive incentive application form, it may qualify for a custom incentive which requires approval prior to project initiation and equipment purchase. Direct inquiries to 800.762.7077 then press #2 for Business Programs, or visit focusonenergy.com.

TERMS & CONDITIONS

1. **Incentive Offer:** This application covers products purchased and installed/service performed between July 1, 2009 and December 31, 2009. Applications must be submitted within 30 calendar days of project installation and no later than December 31, 2009. Please keep a copy for your records. Incomplete applications will be returned.
2. **Proof of Purchase:** This application must have complete information and be submitted with an invoice itemizing the new equipment purchased. The invoice must indicate date of purchase, the size, type, make, model, serial number, part number and/or equipment manufacturer (OEM) specification sheets. The signed application and invoices must be sent to Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.
3. **Compliance:**
 - a. All projects are expected to comply with federal, state and local codes.
 - b. All equipment must be new (with the exception of surveys, audits and service buydowns). Used or rebuilt equipment is not eligible for incentives. Existing equipment must be removed.
 - c. Equipment must meet specification requirements and be purchased and operating prior to submitting an incentive application form.
 - d. Only one incentive will be granted for each project. Incentives granted to contractors, distributors or other market providers cannot also be claimed by end-use customers.
4. **Payment:** Once completed paperwork is submitted, incentive payments are made within 6–8 weeks. Incomplete applications will be returned.
5. **Inspection:** Program staff may conduct an inspection of the facility to survey the installed projects.
6. **Publicity:** Focus on Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.
7. **Program Discretion:** Incentives are available on a first-come, first-served basis. This offer is subject to change or termination without notice at the discretion of the Focus on Energy Program.
8. **Focus Logo:** Customers or market providers may not use the Focus on Energy name or logo in any marketing, advertising or promotional materials without prior written permission.
9. **Disclaimers:** Focus on Energy
 - a. Does not endorse any particular market provider, manufacturer, product, labor or system design by offering this program;
 - b. Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
 - c. Does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties);
 - d. Is not responsible for the proper disposal/recycling of any waste generated as a result of this project; and
 - e. Is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment.
10. **Verification:** Any customer receiving an incentive check may be contacted by an evaluator to verify service/equipment installation or be asked to complete a customer survey.

UTILITY ELIGIBILITY

Incentives for specific technologies are offered by Focus on Energy to business customers including commercial, industrial, state, federal and local governments, agricultural, and schools/institutions with locations in Wisconsin. Customers of a participating electric provider are eligible for electric technology incentives only. Customers of natural gas providers are eligible for gas savings technology incentives only. Customers who have both a participating electric provider and a participating natural gas provider could qualify for all incentives. To determine eligibility, visit the Focus on Energy Web site at focusonenergy.com/utilities.

Focus on Energy works with eligible Wisconsin residents and businesses to install cost effective energy efficiency and renewable energy projects. Focus information, resources and financial incentives help to implement projects that otherwise would not get completed, or to complete projects sooner than scheduled. Its efforts help Wisconsin residents and businesses manage rising energy costs, promote in-state economic development, protect our environment and control the state's growing demand for electricity and natural gas.

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of installation to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.