

HVAC INCENTIVE APPLICATION FOR BUSINESSES



OFFICE USE ONLY
Proj ID: _____

Focus on Energy works with eligible Wisconsin residents and businesses to install cost effective energy efficiency and renewable energy projects. Focus information, resources and financial incentives help to implement projects that otherwise would not get completed, or to complete projects sooner than scheduled. Its efforts help Wisconsin residents and businesses manage rising energy costs, promote in-state economic development, protect our environment and control the state's growing demand for electricity and natural gas.

Section 1: CUSTOMER INFORMATION & WHERE EQUIPMENT WAS INSTALLED

Company Name			
Project Contact Name		Project Contact Telephone ()	
Installation Street Address (physical location)		City	State Zip
Name of Electric Utility for Installation Address (Required)		Electric Acct # (Required for We Energies electric customers ONLY)	
Name of Natural Gas Utility for Installation Address (Required)		Type of Fuel Used for Space Heating <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane/LP <input type="checkbox"/> Oil <input type="checkbox"/> Electricity	
Contractor Business Name		Contractor Contact	Contractor Telephone ()

Section 2: BUSINESS TYPE (Check any that apply)

Restaurant Grocery Health Care Lodging Retail Office Bldg Place of Worship w/School (specify grades: _____)
 Place of Worship (no school) Educational Facility Local Government State Facility Federal Facility Dairy & Livestock Agricultural Processing
 Horticulture & Crops Pulp & Paper Food Processing Metal Casting Plastics Manufacturing Other: _____
 Other: _____ (Specify)

Section 3: PAYMENT INFORMATION (All information is required for payment)

Business Classification (Check **ONE**) Corporation Partnership Sole Proprietorship-Individual Other

Make Incentive Check Payable to (Check **ONE**) Company Corporate Name OR Business Owner's Legal Name

Company/Corporate/Business Owner's Legal Name		Attn	
Mailing Address		City	State Zip
Company/Corporate Federal Tax ID of Payee (must be 9 digits-do not list tax exempt number)		OR	Social Sec. # of Business Owner (if no Federal Tax ID #)
Fed ID # _____ - _____			Soc.Sec.# _____ - _____

Certification: The following certifications are required in order for this form to substitute for the IRS form W-9:

- The number shown on this form is the correct taxpayer identification number.
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I am no longer subject to backup withholding.
- I am a U.S. citizen (includes a U.S. resident alien).

Section 4: CUSTOMER SIGNATURE

The undersigned agrees that the stated energy efficient measure(s) was (were) installed at the address listed above as part of the Focus on Energy Program. I have read and agree to the Terms & Conditions listed on the back of this application. To the best of my knowledge, the statements made on this application are correct, and I have submitted the appropriate supporting documentation to receive an incentive.

Company Representative (Print)	Signature	Date
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SUBMIT FORMS TO: Return signed, completed form, and ITEMIZED invoice within 30 calendar day of installation to: Focus on Energy, Business Program HVAC Incentives, 431 Charmany Drive, Madison, WI 53719. Direct inquiries to 800.762.7077 (press 2 and ask for Denise). Learn more about additional incentives at focusonenergy.com/financialincentives.

EQUIPMENT INSTALLED

Specifications	Model Number(s)	Serial Number(s)	Quantity	Size / EER	Incentive	Total Incentive
Modulating Boiler* ≥90% AFUE <175 MBh				____ MBh	\$200	
Modulating Boiler* ≥90% AFUE 175-300 MBh				____ MBh	\$250	
Boiler Controls* Outside Air Reset/ Cutout Controls					\$75	
Furnace ≥90% AFUE w/ ECM				____ MBh	\$150	
Infrared Heater* Existing Building				____ MBh	\$1.00/MBh	
Energy Recovery Ventilator	Mfg _____ Model # _____ Hx Efficiency: Summer _____ Winter _____ Quantity _____ Cooling EER or kW/ton _____ Heating % Efficient _____ ARI Ref # _____			____ cfm	\$1.25/cfm	
Rooftop A/C < 65 MBh ≥13 SEER/≥11.3 EER				____ Tons ____ EER	\$75/ton	
Rooftop A/C Bonus for each 0.1 EER over 11.0 EER					\$2/ton / 0.1 EER	
Rooftop A/C 65-134 MBh ≥11.0 EER				____ Tons ____ EER	\$75/ton	
Rooftop A/C Bonus for each 0.1 EER over 11.0 EER					\$2/ton / 0.1 EER	
Rooftop A/C 135-239 MBh ≥10.8 EER				____ Tons ____ EER	\$75/ton	
Rooftop A/C Bonus for each 0.1 EER over 10.8 EER					\$2/ton / 0.1 EER	
Rooftop A/C 240-300 MBh ≥10.0 EER				____ Tons ____ EER	\$75/ton	
Rooftop A/C Bonus for each 0.1 EER over 10.0 EER					\$2/ton / 0.1 EER	
PTAC (Packaged Terminal A/C) ≥13 SEER/ ≥11.3 EER				____ Tons ____ EER	\$50	
PTHP (Packaged Terminal Heat Pump) ≥13 SEER/ ≥11.3 EER AND ≥3.2 COP				____ Tons ____ EER ____ COP	\$75	
Split System A/C <65 MBh <input type="checkbox"/> 14 SEER = \$100 <input type="checkbox"/> 15 SEER = \$150 <input type="checkbox"/> 16+ SEER = \$200 See HVAC Instructions on Page 3 for Ground Source Heat Pumps	Condenser Model # _____ Condenser Serial # _____ Size (Tons) _____ Evaporator Model # _____ Evaporator Serial # _____ ARI Reference # _____ TDR/TD Model # _____ Existing Furnace Model # (Required for 2-stage A/C) _____ Quantity _____ Replacing Existing A/C? <input type="checkbox"/> Yes <input type="checkbox"/> No Was Existing A/C Operable? <input type="checkbox"/> Yes <input type="checkbox"/> No					
AIRFLOW & CHARGE INFORMATION MUST BE PROVIDED FOR ALL SPLIT SYSTEM A/C INSTALLATIONS BETWEEN MAY 15 AND SEPTEMBER 15						
AIRFLOW: Return Temp db _____ Return Temp wb _____ Supply Temp db _____ CHARGE: Liquid Line Pressure _____ Liquid Line Temp _____ Type of Refrigerant _____						

Customer Name	Installation Date	Total Incentive \$
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* These incentives are only available to customers of participating NATURAL GAS utilities.

HVAC INCENTIVE APPLICATION FOR BUSINESSES



TERMS AND CONDITIONS

Instructions:

- Refer to the HVAC Program Guide to review all eligibility requirements. The Program Guide can be found at focusonenergy.com/hvac.
- All equipment must be new and installed prior to submitting an incentive application form. Applications must be submitted within 30 calendar days of equipment installation.
- **90+ AFUE Modulating Boilers, Boiler Controls and Infrared Heaters:** Propane (LP) customers are not eligible for these incentives.
- **90+ AFUE Modulating Boilers and 90+ AFUE Furnaces with ECM:**
 - These incentives are only available for pre-qualified models; see the Program Guide for a list of pre-qualified models or check focusonenergy.com/hvac for updates to the pre-qualified equipment list.
 - If you plan to install a model that is not on the prequalified list, please submit an Equipment Qualification Form (also found in the Program Guide or at focusonenergy.com/hvac) *before* submitting the incentive application to verify that the model meets program criteria.
 - Chimney liners must be installed where a high efficiency natural gas furnace or boiler replaces atmospherically-drafted equipment that was vented through the same flue as a gas water heater.
 - Flue closure protocol must be followed where a high efficiency furnace or boiler is installed and the chimney is no longer in use (i.e. by a gas water heater). Flue closure protocol may be found at focusonenergy.com/hvac.
- **Energy Recovery Ventilators:**
 - Must be listed in the ARI database (Air-Conditioning and Refrigeration Institute, www.aridirectory.org/ari/erv.php).
 - Must serve both heated and air conditioned spaces.
- **Split A/C Systems (SEER 14, 15 or 16+):**
 - Check the appropriate SEER level and complete the equipment and installation information.
 - The condenser model and serial number, evaporator model and serial number, and ARI reference number are required for all installations.
 - **System efficiency is based solely on the evaporator and condenser coils; the SEER may not be increased by factoring in the efficiency of a variable speed forced air heating system fan, except where a two-stage air conditioner is installed.**
 - All efficiency ratings will be verified using the ARI database (aridirectory.org/ari).
 - Both the condenser and evaporators coils must be replaced.
 - **Charge and airflow data *must* be submitted for all equipment installed between May 15 and September 15.**
- **Ground Source Heat Pumps (Geothermal):** These systems may be eligible for the Furnace incentive and Split System A/C incentive if they meet the following criteria:
 - Heating
 - Heat pump must have at least two stages of output where the second stage is not electric resistance.
 - Air handler must use a blower with an ECM.
 - Cooling
 - When a Ground Source Heat Pump is only rated in EER it will be paid at the SEER level which the EER is equal to. For example, if the EER is 14.5 the system will be paid at the SEER 14 level.
- **Packaged Terminal Heat Pumps:** Must meet **both** heating and cooling specifications.

CASH INCENTIVES

Cash incentives are available for the following technologies. Specific requirements for each technology are listed on their respective incentive application form. Please call 800.762.7077 (press 2 and ask for Denise) to request incentive application form(s) for the technologies of interest to you.

- Lighting
- HVAC
- Electric Chiller
- Food Service Measures (cooking, holding, refrigeration)
- Dairy & Livestock
- Greenhouse
- Rotary – Motors, Variable Frequency Drives (VFDs), Compressed Air, Compressed Air Leak Survey, Variable Speed Drive for Air Compressor
- Energy Efficient Repulper Rotor
- Specialty Measures: Anti-Sweat Heater controls, LED Refrigerated Case Lighting, GREM, PC Network Management, Vending Machines & Controls
- Service Buydowns: Chiller, Natural Gas Burner/Boiler, and Steam Traps
- New Construction

UTILITY ELIGIBILITY

Incentives for specific technologies are offered by Focus on Energy to business customers including commercial, industrial, state, federal and local governments, agricultural, and schools/institutions with locations in Wisconsin. Check the Focus on Energy website (www.focusonenergy.com) to verify eligibility. Customers of a participating electric utility will be eligible for electric technology incentives only. Customers of participating natural gas utilities will be eligible for gas savings technology incentives only. Customers who have **both** a participating electric and a participating gas utility will qualify for all technology incentives.

Electric customers of the following utilities are eligible:

Alliant Energy	Cumberland Municipal Utility	Northwestern Wisconsin Electric Co.	Spooner Municipal Electric Utility
Argyle Electric & Water Utility	Dahlberg Light & Water Co.	Pardeeville Public Utilities	Stratford Water & Electric Dept.
Belmont Municipal Light & Water	Eau Claire Energy Cooperative	Pioneer Power & Light Co.	Superior Water, Light & Power Co.
Benton Electric & Water Utility	Elroy Electric & Water Utility	Price Electric Cooperative	Viola Municipal Electric Utility
Bloomer Electric & Water Utility	Gresham Water & Electric Plant	Princeton Light & Water Dept.	We Energies
Cadott Light & Water Department	Kiel Utilities	Rice Lake Utilities	Westfield Electric Co.
Cashton Light & Water	La Farge Municipal Utilities	Richland Electric Cooperative	Wisconsin Public Service Corp
Centuria Municipal Electric Utility	Madison Gas & Electric	Scenic Rivers Energy Cooperative	Wonewoc Water & Light Dept
Consolidated Water & Power Co.	Medford Electric Utility	Shawano Municipal Utilities	Xcel Energy
Cornell Municipal Lighting Dept.	North Central Power Co. Inc.	Shullsburg Electric Utility	

Natural Gas customers of the following utilities are eligible:

Alliant Energy	Midwest Natural Gas, Inc.	We Energies
City Gas Company	St. Croix Valley Natural Gas	Wisconsin Public Service
Madison Gas & Electric	Superior Water, Light & Power	Xcel Energy

CUSTOM INCENTIVES

If your project does not fit the descriptions on the incentive application form, it may qualify for a custom incentive which requires prior approval from Focus on Energy. Direct inquiries to 800.762.7077 for further information (press 2 and ask for Denise).

TERMS & CONDITIONS:

- Incentive Offer:** This application covers products purchased and installed starting July 1, 2007. Forms must be submitted within 30 calendar days of project installation. Please keep a copy for your records.
- Proof of Purchase:** This application must have complete information and be submitted with an itemized invoice to **FOCUS ON ENERGY, BUSINESS PROGRAMS INCENTIVES-HVAC, 431 CHARMANY DRIVE, MADISON, WI 53719.**
- Compliance:**
 - All projects are expected to comply with federal, state and local codes.
 - All equipment must be new (with the exception of surveys, audits and service buy-downs). Used or rebuilt equipment is not eligible for incentives. Existing equipment must be removed.
 - Equipment must meet specification requirements and be purchased and operating prior to submitting an incentive application form.
 - Only one incentive will be granted for each project. Incentives granted to contractors, distributors or other market providers cannot also be claimed by end-use customers. Incentives paid to We Energy customers will be paid directly to the end-use customer where incentives are offered by both Focus on Energy and We Energies.
 - Payment:* Once completed paperwork is submitted, incentive payments are usually made within 30 calendar days. Incomplete applications will either delay payments or be denied.
- Inspection:** Program staff may conduct an inspection of the facility to survey the installed projects.
- Publicity:** Focus on Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.
- Program Discretion:** Incentives are available on a first-come, first-served basis. This offer is subject to change or termination without notice at the discretion of the Focus on Energy Program.
- Focus Logo:** Customers or allies may not use the Focus on Energy name or logo in any marketing, advertising or promotional materials without prior written permission.

Disclaimers: Focus on Energy

- Does not endorse any particular manufacturer, product, labor or system design by offering these program;
- Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
- Does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties);
- Is not responsible for the proper disposal/recycling of any waste generated as a result of this project; and
- Is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment.

Focus on Energy, Business Programs - HVAC, 431 Charmany Drive, Madison, WI 53719
Direct inquiries to 800.762.7077 (press 2 and ask for Denise)
Learn more about additional incentives at focusonenergy.com/financialincentives.