



NEW CONSTRUCTION INCENTIVE APPLICATION

OFFICE USE ONLY
PROJECT ID:

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.
Focus incentives are subject to change. Please visit focusonenergy.com/incentives/business to ensure you are using the most current form.

SECTION 1: CUSTOMER (BUILDING OWNER) LEGAL INFORMATION

Company Legal Name	FEIN (Federal Tax ID #) of customer (Must be 9 digits) _____		
Mailing Address	City	State	ZIP Code
Business Classification of Customer (Check ONE): <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor/Individual <input type="checkbox"/> LLC <input type="checkbox"/> Other: _____			

SECTION 2: PAYMENT INFORMATION

Make Incentive Check Payable to (Check ONE and complete information below):
 Company Business Owner's Legal Name (Only if Sole Proprietor)

Attention to	Social Sec. # of Business Owner (only if Sole Proprietor AND no Federal Tax ID) _____
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SECTION 3: JOB SITE INFORMATION (where equipment was installed or service performed)

Job Site Name		Project Contact Name	
Job Site Street Address (physical location)		Project Contact Telephone	
City	State WI	ZIP Code	Project Contact Email
Electricity Provider at Job Site	Natural Gas Provider at Job Site	Project Completion Date	

Type of business where equipment was installed or service performed (Check ONE):

<input type="checkbox"/> Office	<input type="checkbox"/> Food Processing	<input type="checkbox"/> Educational Facility	<input type="checkbox"/> Dairy & Livestock	<input type="checkbox"/> Warehouse
<input type="checkbox"/> Retail	<input type="checkbox"/> Pulp & Paper	<input type="checkbox"/> Government Facility	<input type="checkbox"/> Horticulture & Crops	<input type="checkbox"/> Health Care Facility (Inpatient)
<input type="checkbox"/> Restaurant	<input type="checkbox"/> Plastics	<input type="checkbox"/> Place of Worship (no School)	<input type="checkbox"/> Health Care Facility (Outpatient)	
<input type="checkbox"/> Grocery	<input type="checkbox"/> Metal Casting	<input type="checkbox"/> Place of Worship w/ School (Specify Grades: _____)	<input type="checkbox"/> Multi-Family Building _____ # Bldgs, _____ Total # Units	
<input type="checkbox"/> Lodging	<input type="checkbox"/> Other Manufacturing (Specify: _____)	<input type="checkbox"/> Other (Specify: _____)		

SECTION 4: CUSTOMER (BUILDING OWNER) SIGNATURE

Certification: The following certifications are required in order for this form to substitute for the IRS form W-9:

- The number shown on this form is the correct taxpayer identification number.
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I am no longer subject to backup withholding.
- I am a U.S. citizen (includes a U.S. resident alien).

The undersigned agrees that the stated energy efficient measure(s) was (were) installed at the job site address listed above as part of the Focus on Energy Program. I have read and agree to the Terms & Conditions within this application. To the best of my knowledge, the statements made on this application are correct, and I have submitted the appropriate supporting documentation to receive an incentive. **Itemized Invoice Attached**

Customer Signature	Customer Name (Print)	Date
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SECTION 5: TOTAL NEW CONSTRUCTION INCENTIVE Fill in the incentive subtotal for each equipment type below. This is your total new construction incentive.

SUBTOTAL for HVAC:		SUBTOTAL for Variable Frequency Drives:	
SUBTOTAL for Electric Chillers:		SUBTOTAL for Commercial Refrigeration:	
SUBTOTAL for Ground Source Heat Pumps:		SUBTOTAL for Specialty Measures:	
SUBTOTAL for Lighting:		SUBTOTAL for Food Service:	
SUBTOTAL for Motors:		TOTAL NEW CONSTRUCTION INCENTIVE REQUESTED:	

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of project completion to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.

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GENERAL SPECIFICATIONS

- Please return this entire form (even if a specific technology type/page is not used) OR write in zero for the subtotal in section 5 on page 1.
- Prescriptive incentives may also be available for agriculture, greenhouse, compressed air and industrial applications for new construction. For this equipment, please refer to separate incentive forms at focusonenergy.com/incentives/business.
- Projects participating in the Whole Building Track of the Focus on Energy New Construction Program can only apply for incentives on this form if the technology was not included in the energy modeling that was performed as part of the Whole Building Track.
- This form is for construction of new facilities, additions to existing facilities, or major renovations (gut/rehab).

INCENTIVE LIMIT

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$25,000 per project. Incentives exceeding \$25,000 must receive written approval BEFORE project initiation or equipment purchase. There is a maximum limit of \$500,000 per Corporate Tax ID per year for all Focus on Energy incentives (prescriptive and custom).

PRESCRIPTIVE INCENTIVES

Cash incentives are available for a variety of technologies. Check the Focus on Energy Web site at focusonenergy.com/incentives/business or call 800.762.7077, then press #2 for more information. Depending on your business tax classification, the IRS may require you to pay taxes on incentives totalling over \$600 per calendar year.

CUSTOM INCENTIVES

If your project does not fit the descriptions on this prescriptive incentive application form, it may qualify for a custom incentive which requires approval prior to project initiation and equipment purchase. Direct inquiries to 800.762.7077 then press #2 for Business Programs, or visit focusonenergy.com.

TERMS & CONDITIONS

1. **Incentive Offer:** This application covers products purchased and installed/service performed between July 1, 2009 and December 31, 2009. Applications must be **submitted within 30 calendar days of project installation** and no later than December 31, 2009. Please keep a copy for your records. Incomplete applications will be returned.
2. **Proof of Purchase:** This application must have complete information and be submitted with an invoice itemizing the **new equipment** purchased. The invoice must indicate date of purchase, the size, type, make, model, serial number, part number and/or equipment manufacturer (OEM) specification sheets. The signed application and invoices must be sent to Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.
3. **Compliance:**
 - a. All projects are expected to comply with federal, state and local codes.
 - b. All equipment must be new (with the exception of surveys, audits and service buydowns). Used or rebuilt equipment is not eligible for incentives.
 - c. Equipment must meet specification requirements and be purchased and operating prior to submitting an incentive application form.
 - d. Only one incentive will be granted for each project. Incentives granted to contractors, distributors or other market providers cannot also be claimed by end-use customers.
4. **Payment:** Once completed paperwork is submitted, incentive payments are made within 6–8 weeks. Incomplete applications will be returned.
5. **Inspection:** Program staff may conduct an inspection of the facility to survey the installed projects.
6. **Publicity:** Focus on Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.
7. **Program Discretion:** Incentives are available on a first-come, first-served basis. This offer is subject to change or termination without notice at the discretion of the Focus on Energy Program.
8. **Focus Logo:** Customers or market providers may not use the Focus on Energy name or logo in any marketing, advertising or promotional materials without prior written permission.
9. **Disclaimers:** Focus on Energy
 - a. Does not endorse any particular market provider, manufacturer, product, labor or system design by offering this program;
 - b. Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
 - c. Does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties);
 - d. Is not responsible for the proper disposal/recycling of any waste generated as a result of this project; and
 - e. Is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment.
10. **Verification:** Any customer receiving an incentive check may be contacted by an evaluator to verify service/equipment installation or be asked to complete a customer survey.

UTILITY ELIGIBILITY

Incentives for specific technologies are offered by Focus on Energy to business customers including commercial, industrial, state, federal and local governments, agricultural, and schools/institutions with locations in Wisconsin. Customers of a participating electric provider are eligible for electric technology incentives only. Customers of natural gas providers are eligible for gas savings technology incentives only. Customers who have both a participating electric provider and a participating natural gas provider could qualify for all incentives. To determine eligibility, visit the Focus on Energy Web site at focusonenergy.com/utilities.

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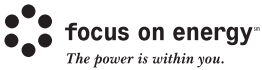
HVAC INSTRUCTIONS

- All equipment must be new and installed prior to submitting an incentive application form. Applications must be submitted within 30 calendar days of equipment installation.
- Equipment serial numbers are required. This information is often found on warranty documentation and/or on equipment nameplate.
- **Boilers, Boiler Controls and Infrared Heaters:** Propane (LP) customers are not eligible for these incentives.
- **Hot Water Boilers <300 MBh and Furnaces:**
 - Equipment must be $\geq 90\%$ AFUE and have a sealed combustion unit. Boilers must modulate their firing rate. Furnaces must automatically vary output by using a variable speed (not two-speed or multi-speed) blower motor (ECM / brushless DC motor) and have at least two firing stages. Air handlers are not eligible.
 - Boiler and furnace incentives are only available for equipment used in space heating applications. Equipment serving process or other loads does not qualify.
 - These incentives are only available for pre-qualified models; for a list of pre-qualified models visit focusenergy.com/Incentives/Business/Heating_Cooling.aspx.
 - If you plan to install a model that is not on the pre-qualified list, please submit an Equipment Qualification Form (also found on the Web site) before submitting the incentive application to verify that the model meets program criteria.
 - High efficiency boilers will provide 90+ AFUE only if the return water temperature is cool enough to condense flue gasses. If the heating system configuration cannot provide necessary operating conditions to the boiler, selection of a high efficiency boiler may not be the best choice.
- **Hot Water Boilers 300 to 1000 MBh:**
 - Boiler must have thermal efficiency $\geq 85\%$ and be capable of capacity modulation.
 - Submit boiler specifications with steady state boiler input and output ratings. Ratings are to be defined per ANSI Standard Z21.13 using supply and return water temperatures applicable for each individual installation. If a condensing model, provide manufacturer chart or graph indicating efficiency vs. return water temperature. If the manufacturer provides different curves for high fire or low fire, use the curve that offers greater efficiency.
 - Restricted to boilers used for HVAC, space heating installations (no direct or indirect domestic hot water heating). Industrial process boilers and domestic water heating boilers may qualify for a custom incentive. Direct inquiries to 800.762.7077 then #2 for Business Programs prior to project initiation or purchase of equipment.
 - For purposes of incentive calculation, boiler efficiencies will be rounded up or down to the nearest whole number (no decimals).
 - Boilers purchased or installed for backup or redundant systems are not eligible.
 - Condensing boilers (thermal efficiency $\geq 90\%$, typically) will provide maximum efficiency only if the return water temperature is cool enough to condense flue gasses. If the heating system configuration cannot provide necessary operating conditions to the boiler, selection of a non-condensing boiler may be more appropriate.
- **Infrared Heater:** Must have electronic ignition. Must be either directly vented outdoors with insulated flue pipe or indirectly vented by positive air displacement according to mfg. specifications. Both low-intensity and high-intensity heaters are eligible. Low intensity heaters must use outside non-conditioned combustion air.
- **Unit Heater:** Must be vented and condensate drained per manufacturer specifications. Retrofit unit heater must be an upgrade from a non-condensing unit heater.
- **Rooftop / Unitary Air Conditioner:** Equipment must meet the nominal efficiency level based on the size category (1 ton = 12 MBh). Bonus incentives are granted for equipment exceeding the minimum required efficiency. Eligibility is based on information in the AHRI database (ahridirectory.org), or manufacturer specification if ≥ 240 MBh. For unitary/split system equipment ≥ 65 MBh, efficiency is system EER, not EER of the condensing unit only.
- **Split System A/C (SEER 14, 15 or 16+):**
 - The condenser model and serial number, evaporator model and serial number, and AHRI reference number are required for all installations.
 - System efficiency is based solely on the evaporator and condenser coils; the SEER may not be increased by factoring in the efficiency of a variable speed forced air heating system fan, except where a two-stage air conditioner is installed.
 - All efficiency ratings will be verified using the AHRI database (ahridirectory.org).
 - Both the condenser and evaporator coils must be replaced. Refrigerant line diameters must meet manufacturer specifications.
 - Mini-split / ductless systems and air-source heat pumps that meet these efficiencies also qualify.
 - Split systems larger than 65 MBh may apply for incentives through the rooftop / unitary system section (1 ton = 12 MBh).
- **PTAC (Packaged Terminal Air Conditioner):** Eligibility is based on information in the AHRI database. Window air conditioners are not eligible.
- **PTHP (Packaged Terminal Heat Pump):** Must meet both heating and cooling specifications. Eligibility is based on information in the AHRI database.
- **Air-to-Air Energy Recovery Ventilator (ERV):**
 - Incentive intended for standard HVAC applications only; other applications such as industrial process heat recovery may be eligible for a custom incentive.
 - Please provide efficiency of the building's cooling and heating systems. This information will not affect ERV incentive.
 - Air-to-air energy recovery ventilators must be third-party tested and qualified by one of two methods.
 1. Equipment must be AHRI certified to standard 1060–2005 and bear the AHRI certification symbol for AHRI air-to-air energy recovery ventilation equipment certification program based on AHRI 106. The website listing AHRI certified air-to-air energy recovery ventilators is www.ahridirectory.org
 2. Alternatively, qualifying equipment independently tested and reported per ASHRAE standard 84–1991 will be accepted. A list of non-AHRI certified but ASHRAE pre-qualified equipment is available at www.focusenergy.com/Incentives/Business/Heating_Cooling.aspx. If you plan to install a model that is not on the pre-qualified list, please submit an Equipment Qualification Form (also found on the website) and have the equipment added to the list before beginning the project to verify that the model meets program criteria.
 - Areas served by Energy Recovery Ventilators must be air conditioned during the periods of June through August, 1 p.m. – 4 p.m. and heated during the winter. Replacement of existing ERV and use of ERV where required by state code does NOT qualify.
- **Commercial Ground Source (Geothermal) Heat Pump Heating & Cooling System:** Refer to separate section of this application on Page 7.

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HVAC EQUIPMENT INSTALLED Please refer to instructions on Page 3 prior to completing this page

Specifications	Mfr. & Model Number(s)	Serial Number(s)	Size / EER	Quantity	Incentive	SUBTOTAL
Modulating Hot Water Boiler* <175 MBh input ≥90% AFUE see prequalified list			___ MBh input		\$200	
Modulating Hot Water Boiler* 175 to <300 MBh input ≥90% AFUE see prequalified list			___ MBh input		\$250	
Modulating Hot Water Boiler* 300–1000 MBh input ≥85% thermal efficiency Return water temperature _____ °F (if condensing)			___ MBh input		\$0.60/MBh boiler input	
Bonus for each 1% thermal efficiency over 85% up to 89%					\$0.10/MBh boiler input /1% thermal efficiency	
Modulating Hot Water Boiler* 300–1000 MBh input ≥90% thermal efficiency Return water temperature _____ °F			___ MBh input		\$1.50/MBh boiler input	
Bonus for each 1% thermal efficiency over 90%					\$0.15/MBh boiler input /1% thermal efficiency	
Furnace ≥90% AFUE w/ ECM see prequalified list			___ MBh input		\$150	
Infrared Heater* New Construction			___ MBh		\$0.50/MBh	
Unit Heater* ≥90% thermal efficiency			___ MBh input		\$1.25/MBh input	
Rooftop/Unitary A/C <65 MBh ≥14.0 SEER or ≥11.6 EER AHRI Ref #:			___ tons ___ EER		\$60/ton	
Bonus for each 0.1 EER over 11.6 EER or for each 0.1 SEER over 14.0 SEER					\$2/ton/0.1 EER or \$2.27/ton/0.1 SEER	
Rooftop/Unitary/Split System A/C 65-239 MBh ≥11.5 EER AHRI Ref #:			___ tons ___ EER		\$60/ton	
Bonus for each 0.1 EER over 11.5 EER					\$2/ton/0.1 EER	
Rooftop/Unitary/Split System A/C 240-759 MBh ≥10.5 EER			___ tons ___ EER		\$60/ton	
Bonus for each 0.1 EER over 10.5 EER					\$2/ton/0.1 EER	
PTAC (Packaged Terminal A/C) <8,000 BTU/hr; ≥12.1 EER 8,000–9,999 BTU/hr; ≥11.5 EER 10,000–12,999 BTU/hr; ≥10.9 EER ≥13,000 BTU/hr; ≥9.8 EER AHRI Ref #:			___ BTU/hr ___ EER		\$50	
PTHP (Packaged Terminal Heat Pump) <8,000 BTU/hr; ≥12.1 EER and ≥3.4 COP 8,000–9,999 BTU/hr; ≥11.5 EER and ≥3.2 COP 10,000–12,999 BTU/hr; ≥10.9 EER and ≥3.1 COP ≥13,000 BTU/hr; ≥9.8 EER and ≥3.1 COP AHRI Ref #:			___ BTU/hr ___ EER ___ COP		\$75	

*These incentives are only available to customers of participating NATURAL GAS utilities.

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ELECTRIC CHILLER EQUIPMENT INFORMATION

REQUIREMENTS:

- Manufacturer specification sheets for items installed must be submitted. Chiller specifications must include full load efficiency values and IPLV values in kW/ton per AHRI standard 550/590 test procedures. Incentives will be based on performance at AHRI standard rating conditions.
- Chillers purchased or installed for backup or redundant systems are not eligible.
- Motors and VFDs in package chiller units are not independently eligible for motor or VFD incentives.
- Equipment must meet BOTH full load and part load efficiency levels, specification requirements and be purchased and operating prior to submitting an incentive application form.
- These incentives assume an upgrade from specified equipment in new construction that will result in energy savings.
- Electric chiller incentives are only available for HVAC space cooling applications. Industrial process cooling may qualify for a custom incentive. Direct inquiries to 800.762.7077 then #2 for Business Programs prior to project initiation and purchase of equipment.

REQUIRED BUILDING INFORMATION

Chiller Installation Date	Building Square Footage Served by Chillers	Annual Hours of Operation
Building/Space Design Cooling Load (tons)	<input type="checkbox"/> Multiple Plant <input type="checkbox"/> Single Chiller Plant	<input type="checkbox"/> Base Chiller <input type="checkbox"/> Trim Chiller

ELECTRIC CHILLER INCENTIVE APPLICATION

Specifications	Manufacturer & Model Number(s)	Full Load Efficiency kW/ton	Part Load Efficiency (IPLV) kW/ton	Unit Size (Tons) (A)	Incentive (B)	Quantity (C)	Total Incentive (AxBxC)
Air-Cooled Chillers All sizes <= 1.2 kW / Ton					\$20 / Ton		
Water-Cooled Chillers < 150 Tons <= 0.78 kW / Ton					\$20 / Ton		
Water-Cooled Chillers 150 to < 300 tons Full load: <= 0.63 kW / ton Part load: IPLV <= 0.48 kW / ton					\$20 / Ton		
Water-Cooled Chillers 150 to < 300 tons Full load: <= 0.50 kW / ton Part load: IPLV Not Required					\$40 / Ton		
Water-Cooled Chillers >= 300 tons Full load: <= 0.57 kW / ton Part load: IPLV <= 0.44 kW / ton					\$20 / Ton		
Water-Cooled Chillers >= 300 tons Full load: <= 0.50 kW / ton Part load: IPLV Not Required					\$40 / Ton		
SUBTOTAL for Electric Chillers: Incentives not to exceed cost of the product.							\$

NOTE:

- Full load kW/ton and Part Load (IPLV) kW/ton are at AHRI standard rating conditions.
- Chiller efficiencies shall be the equipment AHRI ratings in terms of kW/ton, COP or EER (e.g. kW/ton = 12/EER). Chiller efficiency ratings should **not** be calculated by dividing rated chiller power draw (kW) by the nominal chiller capacity (tons).

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COMMERCIAL GROUND SOURCE (GEOTHERMAL) HEAT PUMP HEATING AND COOLING SYSTEM INFORMATION

New closed loop heat exchanger system with one or more heat pumps, ≤75 tons combined capacity:

New Closed Loop System	Number of Heat Pumps	Total Tons <small>(if multiple heat pumps, provide sum total cooling capacity in each efficiency category)</small>	Incentive Rate	Incentive Requested
EER 14.0 to 14.99 and COP 3.30+			\$125/ton	
EER 15.0 to 15.99 and COP 3.40+			\$150/ton	
EER 16.0+ and COP 3.50+			\$175/ton	
Equipment Installation Date or System Startup Date			SUBTOTAL for Ground Source Heat Pumps:	\$

Program Limitations and Requirements:

1. These incentives are available only to customers of participating electric and natural gas providers; customer must have both.
2. Residential applications do not qualify for this incentive.
3. Closed loop heat exchanger system includes vertical closed loop field, horizontal closed loop field, slinky closed loop field, and closed pond loop. No prescriptive incentive for open loop system equipment, water loop (boiler/chiller) systems, air source heat exchangers, or direct expansion (Dx) heat exchangers. Contact your Energy Advisor for potential custom incentives in these situations during the initial design stage, well before ordering equipment.
4. Replacement of existing heat pump equipment not included. Program is intended to promote the installation of new systems.
5. Combined system capacity is the summation of the cooling capacity of each heat pump. Both qualifying and non-qualifying heat pumps will be included in this sum.
6. For systems over 75 tons of combined capacity, contact your Energy Advisor for custom incentives prior to system design.
7. Ground source heat pumps supplying hydronic (hot water) heating systems qualify only if the associated ground-coupled heat exchanger is also used for cooling during the cooling season.
8. Units installed for purposes other than the conditioning of occupied building space do not qualify for this prescriptive program. Heat pumps intended solely for domestic hot water heating or pool heaters do not qualify, and do not count as part of the 75 ton limit.
9. Heat pump EER and COP ratings will be the published values at standard conditions in accordance with ANSI / AHRI / ASHRAE ISO Standard 13256-1,2: 1998 (Ground Loop Heat Pump).
10. Paid invoice for the ground heat exchanger hardware and installation, heat pump units, and balance of system must be provided. Itemized listing of installed heat pumps, capacities, model numbers, and efficiencies will streamline incentive processing.

Provide the following information about your system designer and installer:

11. System designer or engineer must be a Certified GeoExchange Designer (CGD) or be a licensed professional engineer who has successfully completed an approved geothermal design course (example: UW EPD Design of Geothermal Systems).

Check appropriately: System designer is a CGD Designer is a non-CGD PE qualified in geothermal design

Designer Name and Company	Designer Address
Designer Email/Telephone	Indicate qualifications and submit supporting documentation

12. Loop heat exchanger contractor or installer must be an International Ground Source Heat Pump Association (IGSHPA) Certified Geothermal Installer or equivalent.

Installer Name and Company	Installer Address
Installer Email/Telephone	Installer IGSHPA certification number (or submit proof of qualification)

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INSTRUCTIONS FOR COMPLETING THIS FORM – PLEASE READ

- The specifications for eligible equipment are listed within each lighting technology on this form. **If the technology you are installing is specified differently than how it is listed on this form, please call to verify eligibility.** Custom incentives are available for many technologies not listed. Some technologies require additional information that must be filled in under “Specifications and Required Information” column. **Upgrades are one for one unless specified.**
- This form must accompany an **itemized** invoice with quantity, manufacturer, model number, date and cost for each piece of equipment for which an incentive is expected. High Performance T8 systems require manufacturer and model number for ballast and lamps to appear on invoice. Incomplete applications or invoices will significantly delay processing of incentive.
- Outdoor lighting projects are NOT eligible for prescriptive incentives, but may be eligible for custom incentives. **ALL CUSTOM INCENTIVES MUST BE APPROVED BY Focus on Energy PRIOR TO EQUIPMENT PURCHASE.**
- Post installation light levels are expected to meet current IESNA recommendations and comply with all applicable electrical, safety and energy codes. Fixtures must be UL listed.
- **Dairy and Livestock Lighting Incentive Requirements:** All fixtures installed in animal housing or milk house area must conform to National Electric Code 547 (i.e. wet location, sealed and gasketed fixtures).

LIGHTING TECHNOLOGIES – THIS FORM IS USED FOR NEW CONSTRUCTION ONLY. Please fill in blanks for all items you are requesting an incentive for.

INCANDESCENT REPLACEMENTS

One for one upgrades only. Custom incentives may be available for projects that do not meet the specific applications on this form. Please call 800.762.7077 for information before beginning your project.

Equipment Type	Specifications and Required Information	Incentive	Quantity	Total
ENERGY STAR® Qualified LED Downlights				
 Incentive is for complete replacement luminaire unit including housing trim, reflector, lens, heat sink, driver and light source. Must appear on ENERGY STAR SSL qualified products list or provide documentation (LM-79, LM-80 test report) that product meets ENERGY STAR eligibility criteria. Please see focusonenergy.com/incentives/business/lighting.aspx for more information.				
LED Recessed Downlights	Install ENERGY STAR qualified LED recessed downlight ≤ 18 Watts instead of 60-100W incandescent.	\$30/unit		

Low Wattage Ceramic Metal Halide (CMH)

Use ceramic metal halide (CMH) fixtures instead of incandescent fixtures or lamps. May substitute more than one incandescent for one CMH fixture. Total CMH wattage must be lower than existing total incandescent wattage to qualify.

CMH Fixtures 20-100 Watts	Incentive is for complete hardwired fixtures containing qualified CMH lamp and ballast. Equivalent incandescent quantity _____ Equivalent incandescent wattage _____	\$50/Fixture		
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High Efficiency/Low Glare 2' x 4' recessed fixture replacing 3 or 4 lamp standard T8 fixture. Specular reflector kits are not eligible for this incentive, but may qualify for custom incentive. Please verify approved product list at focusonenergy.com/businesslighting or call for preapproval.

<ul style="list-style-type: none"> ■ Fixture efficiency must be 80% or greater. ■ T8 lamps and ballast must be listed on CEE High Performance T8 list to qualify. ■ Must be a new fixture or retrofit module incorporating advanced lighting distribution and glare control optics. ■ T5 fixtures must contain 2 F28T5 lamps (T5HO are not eligible, but may qualify for custom incentive). 	Upgrade 3 or 4 lamp F32T8 2X4 fixture to a new <input type="checkbox"/> 2 lamp F28T5 fixture Model # _____ <input type="checkbox"/> 2 lamp HPT8 high efficiency fixture Model # _____	\$10/fixture		
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High Performance T8 (HPT8) System

Upgrade standard T8 systems to high performance T8 systems containing high lumen, long life F32T8 lamps (minimum ≥ 3100 initial lumens, 24,000 hour rated life) from CEE High Performance T8 list AND either of the following: A low ballast factor electronic ballast (≤ .78 Ballast Factor), **OR** approved ballast from the “CEE High Performance T8” qualified product list. For a list of CEE approved ballasts and lamps go to www.focusonenergy.com/businesslighting. **Both ballast & lamp must meet these guidelines or system will not qualify for ANY incentive. Please call with any questions prior to initiating project.**

4' 1 Lamp HPT8 System	1L HPT8 ballast & lamps from approved list Ballast Model # _____ Lamp Model # _____	\$4/Fixture		
4' 2 Lamp HPT8 System	2L HPT8 ballast & lamps from approved list Ballast Model # _____ Lamp Model # _____	\$6/Fixture		
4' 3 Lamp HPT8 System	3L HPT8 ballast & lamps from approved list Ballast Model # _____ Lamp Model # _____	\$8/Fixture		
4' 4 Lamp HPT8 System	4L HPT8 ballast & lamps from approved list Ballast Model # _____ Lamp Model # _____	\$10/Fixture		

NEW CONSTRUCTION INCENTIVE APPLICATION

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.
Focus incentives are subject to change. Please visit focusonenergy.com/incentives/business to ensure you are using the most current form.

HIGH BAY LIGHTING

Indoor applications only. Outdoor lighting may be eligible for custom incentive. Contact Focus on Energy for preapproval. Fixture mounting height over 15'.

Equipment Type	Specifications and Required Information	Incentive	Quantity	Total
Pulse Start Metal Halide (PSMH)				
Must be permanently-wired ballast and lamp retrofit or complete new fixture – screw in retrofit lamps do not qualify. Incentive is per fixture replaced.				
320W ELECTRONIC PSMH / CMH	Install 320W ELECTRONIC BALLAST and pulse start metal halide or ceramic metal halide (CMH) lamp instead of 400W HID fixtures/components	\$50/Fixture		
750W PSMH	Install 750W pulse-start metal halide instead of 1000W HID fixtures/components	\$50/Fixture		
High/Low HID Control Adder	Add occupancy based high/low control to HID fixture listed above. Control costs must be itemized separately on invoice. Incentive may not exceed purchase price.	\$20/Controlled Fixture		

High Bay Fluorescent

Install linear fluorescent high bay fluorescent fixtures in total fixture wattages as shown on line item instead of high intensity discharge (HID) lamp wattages listed.
Please read carefully. If fixture configuration is not one for one upgrade, or differs from line items please call 800.762.7077 for authorization.

250 – 399W (lamp wattage) HID Equivalent	High bay fluorescent ≤ 155W total fixture Watts Check One: <input type="checkbox"/> 4 lamp T8 <input type="checkbox"/> 2 lamp T5HO <input type="checkbox"/> Other T8 or T5HO less than 155W (List Wattage) _____	\$40/Fixture		
400 – 999W (lamp wattage) HID Equivalent	High bay fluorescent ≤ 365W total fixture Watts Check One: <input type="checkbox"/> 6 lamp T5HO <input type="checkbox"/> 8 lamp T8 <input type="checkbox"/> Other T8 or T5HO less than 365 Watts (list Wattage) _____	\$40/Fixture		
400 – 999W (lamp wattage) HID Equivalent	High bay fluorescent ≤ 250W total fixture Watts. Check One: <input type="checkbox"/> 6 lamp T8 <input type="checkbox"/> 4 lamp T5HO <input type="checkbox"/> Other T8 or T5HO less than 250 Watts (list Wattage) _____	\$60/Fixture		
1000W (lamp wattage) HID Equivalent	High bay fluorescent ≤ 800W total fixture Watts Check One: <input type="checkbox"/> (two) 6 lamp T5HO <input type="checkbox"/> Other T8 or T5HO (between 500 Watts and 800 Watts) (list type and Wattage) _____	\$50/Fixture		
1000W (lamp wattage) HID Equivalent	High bay fluorescent ≤ 500W total fixture Watts Check One: <input type="checkbox"/> 6 lamp T5HO <input type="checkbox"/> 8 lamp T5HO <input type="checkbox"/> (2) 4 lamp T5HO <input type="checkbox"/> 8 lamp T8 <input type="checkbox"/> 10 lamp T8 <input type="checkbox"/> (2) 6 Lamp T8 <input type="checkbox"/> Other T8 or T5HO less than 500 Watts (list type and Wattage) _____	\$120/Fixture		
High Bay Occupancy Based Control Adder	Add occupancy sensors to high bay fluorescent fixtures listed above. Incentive may NOT be combined with other lighting/daylighting control incentives. Control costs must be itemized separately on invoice. Incentive may not exceed purchase price. Total Wattage Controlled _____	\$30/Controlled Fixture		
Multilevel Lighting Control for Multi-purpose Rooms (i.e. gyms that also serve as auditoriums.)	Add automated multilevel lighting control system to high bay fluorescent fixtures above. Multilevel lighting control must provide multiple light levels within each fixture in multi-purpose rooms. Incentive may not be combined with any other lighting/daylighting control incentives. Incentive may not exceed purchase price.	\$30/Controlled Fixture		

Daylighting Controls

Add automatic daylighting controls for T5 or T8 lighting, either by use of dimming ballasts or stepped/switched controls. Must provide the following: calculations documenting kW controlled listed on this form, floor plan showing where daylighting controls are used, product data for photocell and daylighting controllers, and control sequence. Incentive may not exceed purchase price. May not be combined with other lighting control incentives.

Stepped Control (minimum 2 lighting levels not including off)	kW Controlled _____ (detailed product data needed)	\$175/kW Controlled		
Dimming Control	kW Controlled _____ (detailed product data needed)	\$275/kW Controlled		

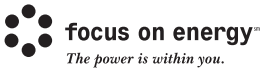
SUBTOTAL for Lighting: \$
Incentives not to exceed cost of the product.

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of project completion to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.

Questions: Call 800.762.7077 then #2 for Business Programs.



NEW CONSTRUCTION INCENTIVE APPLICATION

OFFICE USE ONLY
PROJECT ID:

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.
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3-PHASE ELECTRIC MOTOR INFORMATION

QUALIFY YOUR MOTOR EQUIPMENT / CALCULATE INCENTIVE AMOUNT

Use the NEMA Premium Motor Efficiencies Table below to determine whether your equipment qualifies and calculate the incentive. Qualifying motors must be three-phase, AC, 1-200 hp, open drip-proof (ODP) or totally enclosed fan-cooled (TEFC) units with nominal speeds of 1200, 1800 or 3600 rpm. Motors with efficiencies equal to or greater than NEMA Premium Efficiency motors are eligible for incentives. Efficiencies are to be full-load, nominal efficiencies tested in accordance with IEEE Standard 112, Method B. Rebuilt/rewound equipment does not qualify. Redundant or backup units do not qualify.

NEMA PREMIUM MOTOR MINIMUM EFFICIENCIES TABLE

A. INCENTIVE AMOUNT

INCENTIVE	\$5/HP	\$4/HP	\$3/HP	\$2/HP
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B. OPEN DRIP-PROOF (ODP)

	1HP	1.5HP	2HP	3HP	5HP	7.5HP	10HP	15HP	20HP	25HP	30HP	40HP	50HP	60HP	75HP	100HP	125HP	150HP	200HP
1200 RPM	82.5	86.5	87.5	88.5	89.5	90.2	91.7	91.7	92.4	93	93.6	94.1	94.1	94.5	94.5	95.0	95.0	95.4	95.4
1800 RPM	85.5	86.5	86.5	89.5	89.5	91.0	91.7	93.0	93.0	93.6	94.1	94.1	94.5	95.0	95.0	95.4	95.4	95.8	95.8
3600 RPM	77.0	84.0	85.5	85.5	86.5	88.5	89.5	90.2	91.0	91.7	91.7	92.4	93.0	93.6	93.6	93.6	94.1	94.1	95.0

C. TOTALLY ENCLOSED, FAN-COOLED (TEFC)

	1HP	1.5HP	2HP	3HP	5HP	7.5HP	10HP	15HP	20HP	25HP	30HP	40HP	50HP	60HP	75HP	100HP	125HP	150HP	200HP
1200 RPM	82.5	87.5	88.5	89.5	89.5	91.0	91.0	91.7	91.7	93.0	93.0	94.1	94.1	94.5	94.5	95.0	95.0	95.8	95.8
1800 RPM	85.5	86.5	86.5	89.5	89.5	91.7	91.7	92.4	93.0	93.6	93.6	94.1	94.5	95.0	95.4	95.4	95.4	95.8	96.2
3600 RPM	77.0	84.0	85.5	86.5	88.5	89.5	90.2	91.0	91.0	91.7	91.7	92.4	93.0	93.6	93.6	94.1	95.0	95.0	95.4

MOTOR INCENTIVE CLAIM INFORMATION

Complete one line in the table below for each motor being claimed for an incentive. A separate application must be submitted for each installation address.

Manufacturer	Complete Model Number (not product line)	Efficiency %	HP	RPM	ODP or TEFC	Annual Operating Hours	Quantity	SUBTOTAL = HP x Qty x \$/HP
SUBTOTAL for Motors:								\$

Notes

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Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.

Questions: Call 800.762.7077 then #2 for Business Programs.

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VARIABLE FREQUENCY DRIVES INFORMATION

QUALIFY YOUR MOTOR EQUIPMENT / CALCULATE INCENTIVE AMOUNT

You may claim an incentive of \$50 per horsepower up to a maximum of 30 percent of the total project cost on new, installed variable frequency drives that meet the following requirements:

- Used in conjunction with pumping or air handling (i.e., fan or blower) application.
- The pump or air handling system must operate a minimum of 2,000 hours annually.
- The pump or air handling system may not exceed 500 horsepower for industrial process applications.
- For HVAC applications:
 - The pump system must be less than (not including) 30hp.
 - The fan system must be less than (not including) 10hp.
- Redundant or back-up units do not qualify.
- VFD speed must be automatically controlled by differential pressure, flow, temperature, or other variable signal.
- The system controlled must have significant load diversity that will result in savings through motor speed variation.

Variable frequency drives may not be beneficial in pump systems where static head makes up a large portion of the total system head. It is also important that the load on the system vary over time to take advantage of the savings that a VFD can provide. Be sure to understand these aspects of your system and discuss them with the equipment vendor in advance of applying VFD technology.

Enter the information for **each** new variable frequency drive that you are claiming an incentive on in the table below. Attach additional applications for different installation addresses and if you are claiming incentives on more than three variable frequency drives.

VFD Application	Controls before VFD	Manufacturer & Model	Equipment Operating Hours (2,000 hr/yr min)	HP Controlled by VFD	Quantity	SUBTOTAL Qty x HP x \$50)
Check one: <input type="checkbox"/> Chilled Water Distribution Pump <input type="checkbox"/> HVAC Heating Pump <input type="checkbox"/> Process Pump <input type="checkbox"/> Pool Pump <input type="checkbox"/> Boiler Draft Fan <input type="checkbox"/> Cooling Tower Fan <input type="checkbox"/> HVAC Fan <input type="checkbox"/> Process Fan <input type="checkbox"/> Other: _____	Check one: <input type="checkbox"/> Outlet Control Valve <input type="checkbox"/> Bypass Valve <input type="checkbox"/> Discharge Damper <input type="checkbox"/> Inlet Guide Vanes <input type="checkbox"/> Other: _____					
Check one: <input type="checkbox"/> Chilled Water Distribution Pump <input type="checkbox"/> HVAC Heating Pump <input type="checkbox"/> Process Pump <input type="checkbox"/> Pool Pump <input type="checkbox"/> Boiler Draft Fan <input type="checkbox"/> Cooling Tower Fan <input type="checkbox"/> HVAC Fan <input type="checkbox"/> Process Fan <input type="checkbox"/> Other: _____	Check one: <input type="checkbox"/> Outlet Control Valve <input type="checkbox"/> Bypass Valve <input type="checkbox"/> Discharge Damper <input type="checkbox"/> Inlet Guide Vanes <input type="checkbox"/> Other: _____					
Check one: <input type="checkbox"/> Chilled Water Distribution Pump <input type="checkbox"/> HVAC Heating Pump <input type="checkbox"/> Process Pump <input type="checkbox"/> Pool Pump <input type="checkbox"/> Boiler Draft Fan <input type="checkbox"/> Cooling Tower Fan <input type="checkbox"/> HVAC Fan <input type="checkbox"/> Process Fan <input type="checkbox"/> Other: _____	Check one: <input type="checkbox"/> Outlet Control Valve <input type="checkbox"/> Bypass Valve <input type="checkbox"/> Discharge Damper <input type="checkbox"/> Inlet Guide Vanes <input type="checkbox"/> Other: _____					

Subtotal of Chart Above =

Total Project Cost = \$ _____ x 30% =

SUBTOTAL for Variable Frequency Drives (lesser of above): \$

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Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

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Questions: Call 800.762.7077 then #2 for Business Programs.

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COMMERCIAL REFRIGERATION INFORMATION

GENERAL REQUIREMENTS

1. Grocery, convenience and other retail stores served by qualifying utilities with refrigerated or frozen food display cases are eligible for these incentives. Check the Focus on Energy website (www.focusonenergy.com) to verify eligibility.
2. Include brand name and model number of equipment / control system that is installed on invoice.
3. Use one form for each store location. Do not include multiple store locations, even if installed as a group. If an invoice includes more than one store, please include a copy for each store location and application.

A. Anti-Sweat Heater Controls

1. Install equipment that senses the relative humidity in the air outside of the display case and reduces or turns off the glass door (if applicable) and frame anti-sweat heaters at low humidity conditions.
2. Equipment must control heaters on frame and mullion in all instances, and door, if equipped with heater.

B. Efficient Reach-In Case Doors

1. For refrigerated case applications, only no-heat doors qualify; low-heat doors are not eligible.
2. Both no-heat and low-heat doors qualify if used on freezer cases.

C. LED Lighting in Reach-In Freezer or Cooler Case

1. Incentives are available for retrofits in existing refrigerated display cases and for new installations. Retrofit projects must completely remove the existing fluorescent fixture end connectors and ballasts to qualify (wiring may be reused).
2. Please enter the quantity of doors converted to LED lighting, not the number of fixtures.

D. Occupancy Sensors for LED Lighting in Reach-in Cases

1. Sensors for both end-of-aisle and individual cases qualify.
2. Please enter the quantity of doors controlled by sensors, not the number of sensors.

E. Efficient Fan Motors in Reach-In Case

1. Incentives are available for ECM (electronically commutated motor) and PSC (permanent split capacitor) fan motor retrofits in existing refrigerated display cases and for new installations. New PSC motors must replace shaded pole (S-P) motors. New ECM motors may replace either S-P motors or PSC motors.

F. Night Curtains for Open Coolers

1. Applies to professionally-installed, "permanent", low emissivity (reflective) night curtain products only.
2. Linear foot measurement is the side-to-side (not top to bottom) measured width of all installed night curtains.

G. Beverage Cooler Controls

1. Applies to stand-alone cold beverage coolers only. Coolers must have see-through doors, may or may not have interior lighting, and must have net capacity ≥ 8 cubic feet.
2. Controls must include a passive infrared occupancy sensor to turn off fluorescent lights and compressor when surrounding area is unoccupied for preset length of time. Control should periodically power up machine at intervals to maintain product temperature and provide compressor protection.

COMMERCIAL REFRIGERATION INCENTIVE APPLICATION

Measure		Quantity Installed	Incentive	SUBTOTAL
Anti-Sweat Heater Controls	for Freezer Case	____ # of Standard Doors	\$40 per Door	
		____ # of Low-Heat Doors	\$40 per Door	
		____ # of No-Heat Doors	\$40 per Door	
	for Cooler Case	____ # of Standard Doors	\$40 per Door	
____ # of Low-Heat or No-Heat Doors		\$40 per Door		
Efficient Reach-In Case Doors	for Freezer Case Door	____ # of Low-Heat Doors	\$50 per Door	
		____ # of No-Heat Doors	\$100 per Door	
	for Cooler Case Door	____ # of No-Heat Doors	\$10 per Door	
LED Lighting in Reach-in Freezer or Cooler Case		____ # of Doors Converted to LED	\$25 per Door	
Occupancy Sensors for LED Lighting in Reach-in Cases		____ # of Doors Controlled	\$10 per Door	
Efficient Fan Motors Replacing Shaded Pole Motors in Reach-in Freezer or Cooler Case	____ # of ECM Motors		\$30 per Motor	
	____ # of PSC Motors		\$15 per Motor	
Night Curtains for Open Coolers		____ # of Linear Feet Covered	\$9 per Linear Foot	
Beverage Cooler Controls		____ # of Beverage Coolers Controlled	\$60 per Cooler	
SUBTOTAL for Commercial Refrigeration: Incentives not to exceed cost of the product.				\$

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SPECIALTY MEASURES REQUIREMENTS

A. Guest Room Energy Management (GREM) Controls

1. Must be a lodging business.
2. The incentive is for occupancy-based guest room energy management controls.
3. Occupancy control may be key-activated or sensed due to motion or body heat and must control the HVAC system serving the room. Front Desk Only is not included in this incentive offering.
4. Please indicate type of equipment being controlled and answer related questions as indicated.

B. ENERGY STAR® Vending Machines

1. Incentives are paid to owner of equipment. Invoice must indicate equipment manufacturer, model and serial number. Qualifying Wisconsin address of where unit was installed must be indicated on application or invoice.
2. Invoice paid once per equipment piece as determined by serial number. Program may periodically verify placement of equipment based on information provided.
3. A list of qualifying models can be found at www.energystar.gov/ia/products/prod_lists/vending_machines_prod_list.pdf.

C. Vending Machine Controls

1. Incentives are paid to owner of equipment. Invoice must indicate equipment manufacturer, model and serial number. Qualifying Wisconsin address of where unit is to be installed must be indicated on application or invoice.
2. Controls must include a passive infrared occupancy sensor to turn off fluorescent lights and compressor when surrounding area is unoccupied for 15 minutes or longer. Alternatively, system will leave lights and card reader electronics on while controlling compressor operation based on sales activity instead of occupancy. Control should periodically power up machine at 2-hour intervals to maintain product temperature and provide compressor protection.
3. Control for refrigerated vending machines is for machines containing only non-perishable bottled and canned beverages.

D. PC Network Energy Management

1. Incentive is for sophisticated IT environments that dynamically control many computers from one central location. Simply activating the energy saving settings on the computer operating system does not qualify.
2. Must provide invoice for materials, and incentive is limited to 50% of project costs.
3. Must report the number of PCs to be controlled using the energy management software.
4. PC Network energy management system must collect data over time and offer a system-wide energy savings reporting function. Must provide this report on a representative number of PCs to monitor and document the potential for energy savings within the partner's facility. This representative number of PCs shall not be fewer than 10% of the total number to be controlled or 5% for installations expected to impact more than 1,000 PCs. Report must cover at least one full week (≥ 7 days) of system operation; longer period preferred.
5. Must certify that policies and procedures are in place to ensure that the installed software remains in place and continues to control the PCs on the network. Focus on Energy reserves the right to review software server records to assess the ongoing effectiveness of the installation.

E. Truck Loading Dock Seals

1. These incentives are intended to reduce air infiltration at truck loading docks. Seals must effectively close all gaps between the building and semi trailer. To qualify, building interior space must be heated during winter. Refrigerated interior space may qualify for a custom incentive only; contact Focus on Energy prior to project initiation.
2. Dock door seals extend out to fill the gap between the dock door and the trailer, including the "hinge gap" that occurs with outwardly swinging trailer doors.
3. Pit seals reduce air infiltration from the built-in pit that houses the leveler ramp lifting mechanism. Pit seals must be attached to the exterior of the building and may be used in conjunction with brush-type or whisker-type interior perimeter/edge seals.

F. Residential-Type Energy Efficient Water Heaters

1. These incentives are for residential-type water heaters. Commercial grade water heaters must go through the custom program. Water heaters for dairy farm milk houses may not use residential type equipment and must use the Dairy and Livestock Incentive Application.
2. The following types of equipment may qualify:
 - Residential natural gas storage water heater with energy input ratings of ≤ 75 MBh and with a storage capacity of not less than 20 gallons nor more than 100 gallons.
 - Residential power-vented natural gas instantaneous water heater with input ratings greater than 50 MBh but less than 200 MBh designed to deliver water at a controlled temperature of less than 180° F.
 - Residential indirect water heater integrated with $\geq 90\%$ AFUE modulating boiler.
 - Residential electric storage water heater with energy input rating of ≤ 12 kW and with a storage capacity of not less than 20 gallons nor more than 120 gallons.
3. Must be central units used to supply domestic hot water to an entire premise. Point-of-use units are not eligible.
4. Equipment rewards are based on the Energy Factor and Thermal Efficiency rating of the unit. Energy Factor is the overall efficiency rating of the water heater. Recovery efficiency rating may NOT be substituted for Energy Factor Rating.
5. Equipment eligibility is verified through AHRI Directory of Certified Product Performance for Water Heating Equipment (ahridirectory.org) and other reliable sources.
6. Electric Water Heater incentive is limited to customers that do NOT have natural gas service available in their area, or a natural gas unit is not practical.
7. Water heaters fueled by LP/propane are NOT eligible for equipment incentive.

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of project completion to:


Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.

Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.

NEW CONSTRUCTION INCENTIVE APPLICATION

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SPECIALTY MEASURES INCENTIVE APPLICATION

	Measure	Quantity Installed	Incentive	SUBTOTAL	
LODGING	Guestroom Energy Management Control	_____ # of Rooms System Controlled: _____ PTAC with Electric Heat _____ PTAC with other heat option* _____ PTHP* _____ Water Source Heat Pump* _____ Fan Coil*	\$75 per Room		
	* If not PTAC with electric heat, provide the following:				
	Average cooling capacity of units being controlled		COP (PTHP)	EER	Heating option included
	For Water Source Heat Pump & Fan Coils:	Heating Source Type (i.e., Boiler, City Steam, etc.)		Heating System Efficiency (% AFUE)	
Cooling Source Type (i.e., Chiller)		Cooling System Efficiency (kW/ton)			
ALL MARKETS	 ENERGY STAR® Vending Machines Are individual vending machine serial numbers included? <input type="checkbox"/> Yes	_____ # of Machines <input type="checkbox"/> Software Activated	\$100 per Machine		
	Vending Machine Controls	_____ # of Snack Machines controlled	\$15 per Snack Machine controlled		
	Does the device contain an external occupancy sensor? <input type="checkbox"/> Yes <input type="checkbox"/> No	_____ # of Cold Beverage Machines controlled	\$60 per Cold Beverage Machine controlled		
	PC Network Energy Management (see report requirements on Page 13 section D-4)	_____ # of PCs	\$6 per PC controlled		
	Truck Loading Dock Seals	_____ # of Dock Door Seals	\$200 per Door Sealed		
		_____ # of Leveler Ramp Pit External Seals Is leveler ramp equipped with edge seal (brush-type or similar)? Check one: <input type="checkbox"/> No-Ramp has no edge seals <input type="checkbox"/> Yes-Edge seals installed during project	\$100 per Ramp Pit Sealed		
	Residential-Type Energy Efficient Water Heaters	Power-Vented Natural Gas Energy Factor .64 to .79	_____ # of Water Heaters	\$50 per Water Heater	
Power-vented natural gas tankless Energy Factor ≥0.80		_____ # of Water Heaters	\$100 per Water Heater		
Natural gas condensing Thermal Efficiency rating ≥90%		_____ # of Water Heaters	\$150 per Water Heater		
Indirect Water Heater Integrated with ≥90% AFUE Modulating Boiler		_____ # of Water Heaters	\$200 per Water Heater		
Electric Tank-type Water Heater Energy Factor ≥0.93		_____ # of Water Heaters	\$50 per Water Heater		
SUBTOTAL for Specialty Measures: Incentives not to exceed cost of the product.				\$	

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Questions: Call 800.762.7077 then #2 for Business Programs.

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FOOD SERVICE INFORMATION

REQUIREMENTS

- For all Food Service measures, invoice should include brand name and model number for each piece of equipment installed.
- Use one form per location. If an invoice includes more than one location, please include a copy for each location. Each location must be submitted on a separate form.
- Equipment Bonus:** To qualify for the multiple equipment bonus, installed equipment must be from different measure categories. Combinations of refrigerators and freezers do not qualify as two types of measures. To qualify for bonus, all equipment must be on the same application.
- ENERGY STAR® Equipment and other Food Service Measures: For a list of qualifying equipment and/or approved incentives, visit focusonenergy.com/foodserviceincentives or contact the Focus Hospitality Team at 888.598.4376.**
- Ice Machines:** Machines for base efficiency incentive may be air- or water-cooled. ENERGY STAR machines are air-cooled only. Flake and nugget machines not included in the Focus on Energy offering. To determine the size range for qualification, the harvest rate of the unit must be based on operation at standard rating conditions per AHRI Standard 810.
- Commercial Dishwashers:** Fuel type of water heater and booster heater (when applicable) must be indicated to receive incentive. Flight machines are not included in the Focus on Energy offering.
- Kitchen Hood Ventilation Controls:** Reduce fan energy consumption by slowing down the exhaust fans during idle or non-cooking periods when full speed is not needed. To receive bonus, make-up-air unit fan must be controlled in addition to exhaust fan. The control system must modulate the speed of the fan motor based on inputs from a duct temperature sensor mounted in the exhaust duct. To receive a higher incentive, a sensing device such as an infrared beam or optical sensor used to detect the presence of smoke or cooking effluent must be used in addition to the duct temperature input. Equipment must be on the qualifying equipment list, and space must be heated with natural gas to qualify.

INCENTIVE LIMIT

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$25,000 per project. An incentives exceeding \$25,000 must receive written approval BEFORE project installation. There is a maximum limit of \$500,000 per Corporate Tax ID per year for all Focus on Energy incentives (custom and prescriptive). If your project does not fit the descriptions below, you may be eligible for a custom incentive, which requires approval prior to project initiation and purchase of equipment. Direct inquiries to 800.762.7077 then #2 for Business Programs.

QUALIFYING EQUIPMENT

Equipment model must be on list of qualifying equipment to qualify for an incentive. Qualifying Equipment List: focusonenergy.com/foodserviceincentives.

FOOD SERVICE INCENTIVE APPLICATION

Qualifying Equipment List: focusonenergy.com/foodserviceincentives

Equipment Installed	Quantity Installed	Incentive	SUBTOTAL
 ENERGY STAR Steamers	_____ # of 3 Pan Units _____ # of 4 Pan Units _____ # of 5 Pan Units <input type="checkbox"/> Gas <input type="checkbox"/> Electric _____ # of 6 Pan Units <input type="checkbox"/> Gas <input type="checkbox"/> Electric	\$100 per Pan	
 ENERGY STAR Fryers	_____ # of Electric Frypots _____ # of Gas Frypots	Electric: \$150 per Frypot Gas: \$300 per Frypot	
Large Vat Fryers	_____ # of Electric Frypots _____ # of Gas Frypots	Electric: \$150 per Frypot Gas: \$300 per Frypot	
Griddles	_____ # of Electric Griddles _____ # of Gas Griddles	Electric: \$200 per Griddle Gas: \$100 per Griddle	
Convection Ovens	_____ # of Electric Ovens _____ # of Gas Ovens	\$200 per Cavity	
Combination Ovens	_____ # of Electric Ovens _____ # of Gas Ovens	Electric: \$1,000 per Oven Gas: \$400 per Oven	
Rack Ovens	_____ # of Oven Compartments	\$500 per Compartment	
 ENERGY STAR Hot Holding Cabinets	_____ # of Cabinets	\$300 per Cabinet	
 ENERGY STAR Commercial Refrigerators and Freezers With BONUSES for CEE Tier 2* Efficiency units	_____ # of Refrigerators _____ # Qualifying for BONUS _____ # of Freezers _____ # Qualifying for BONUS	\$75 per unit BONUS +\$100 bonus per unit	

* CEE Tier 2 Efficiency bonus for commercial refrigerators and freezers per Consortium for Energy Efficiency Tier 2 specifications. Refer to www.cee1.org.

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of project completion to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.



Email: Applications and invoices can be scanned and emailed to BPforms@weccusa.org.

NEW CONSTRUCTION INCENTIVE APPLICATION

THIS INCENTIVE APPLICATION FORM IS VALID FROM JULY 1, 2009 TO DECEMBER 31, 2009. INCOMPLETE APPLICATIONS WILL BE RETURNED.
Focus incentives are subject to change. Please visit focusonenergy.com/incentives/business to ensure you are using the most current form.

FOOD SERVICE INCENTIVE APPLICATION

Qualifying Equipment List: focusonenergy.com/foodserviceincentives

Equipment Installed	Quantity Installed	Incentive	SUBTOTAL
 <p>Ice Machines With BONUSES for ENERGY STAR qualified units</p>	<p>Indicate # of Units and Size (in lbs per day per AHRI conditions):</p> <p>_____ # at _____ lbs per day _____ # Qualifying for BONUS _____ # at _____ lbs per day _____ # Qualifying for BONUS</p>	<p>< 500 lbs per day: \$100 per Unit 500–1,000 lbs per day: \$200 per Unit > 1,000 lbs per day: \$400 per Unit BONUS ≤ 1,000 lbs per day: +\$50/unit BONUS > 1,000 lbs per day: +\$100/unit</p>	
 <p>ENERGY STAR Commercial Dishwasher</p>	<p>HIGH TEMPERATURE</p> <p>____ # of Undercounter ____ # of Door Type ____ # of Single Tank Conveyor ____ # of Multi Tank Conveyor</p> <p>Must Check One: <input type="checkbox"/> Electric Water Heater & Electric Booster <input type="checkbox"/> Gas Water Heater & Electric Booster <input type="checkbox"/> Gas Water Heater & Gas Booster</p>	<p>HIGH TEMPERATURE</p> <p>\$250 per Undercounter Unit \$450 per Door Type Unit \$600 per Single Tank Conveyor Unit \$1000 per Multi Tank Conveyor Unit</p>	
<p>Kitchen Hood Ventilation Controls, Temperature Sensing Only</p> <p>(Kitchen hood ventilation control incentive may not exceed 50% of project cost)</p>	<p>New Ventilation System:</p> <p>____ hp controlled, exhaust fan</p> <p>____ hp controlled, make-up-air unit fan</p>	<p>\$200 per hp</p> <p>\$50 per hp BONUS</p>	
<p>Kitchen Hood Ventilation Controls, Temperature & Optical Sensing</p> <p>(Kitchen hood ventilation control incentive may not exceed 50% of project cost)</p>	<p>New Ventilation System:</p> <p>____ hp controlled, exhaust fan</p> <p>____ hp controlled, make-up-air unit fan</p>	<p>\$600 per hp</p> <p>\$80 per hp BONUS</p>	
<p>Multiple Equipment Bonus</p>	<p>Bonus for purchasing more than one type of qualifying equipment (i.e., a Steamer and a Hot Holding Cabinet).</p>	<p>2 types: \$100 3 types: \$300</p>	
<p>SUBTOTAL for Food Service:</p> <p style="font-size: small;">Incentive not to exceed cost of the product, unless otherwise designated.</p>			<p>\$</p>

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Questions: Call 800.762.7077 then #2 for Business Programs.