

Schools & Government Program



For more information
call 800.762.7077 or
visit focusonenergy.com

SPEND YOUR DOLLARS WISELY

As energy costs rise and operating budgets shrink, Focus on Energy can help you stretch your budget further through energy efficiency. Our Schools & Government Program offers no-cost services and financial incentives to help schools, colleges and state and local government agencies select and implement cost-effective projects and practices that save energy, reduce operating costs and help protect the environment. Let us help you identify energy-saving opportunities and achieve long-term savings on your energy bills.

Not only can Focus on Energy help you reduce costs and save energy, but by making energy efficient improvements, you can improve occupant comfort and productivity and enhance your reputation as an environmentally friendly organization.

HOW FOCUS CAN HELP

Focus on Energy is your source for objective, third-party advice and information about energy efficiency. Call on us for ideas that can help you reduce operating costs and improve your bottom line. We offer financial incentives and no-cost services including information, education, training opportunities and energy assessments, plus:

- Technical assistance in reviewing retrofit, renovation and new construction projects.
- Advice on selecting ENERGY STAR® and other energy-saving equipment.
- Help finding contractors to implement your project.
- Assistance in implementing federal and state energy efficiency programs.
- Energy saving recommendations for your site, including information on new technologies.

FINANCIAL INCENTIVES

Focus on Energy offers incentives for standard measures as well as for custom projects. Standard measures include lighting, HVAC, motors/variable frequency drives (VFDs), compressed air systems, new construction, service buydowns and food service. See our full list of incentives and corresponding applications at focusonenergy.com/incentives.

Our custom incentive program is a two-tier structure, based on the technology of the project. Focus offers higher incentives for tier-two projects that have longer payback periods or that involve newer technologies to the market or Wisconsin.

- Tier 1: \$0.04/kWh, \$125/peak kW and \$0.40/therm
- Tier 2: \$0.06/kWh, \$200/peak kW and \$0.60/therm

To qualify for custom incentives, projects must meet the following guidelines:

- All custom incentive projects must fall over a 1.5 year payback.
- A grant application must be completed and approved ahead of the project's start date.
- You must work with a Focus on Energy Advisor prior to project initiation.

Focus also offers feasibility study grants to help reduce the costs of studying the impacts of a proposed energy efficiency project or process improvement. Feasibility grants are awarded based on level of need, progressiveness of technology and application, and the expected annual energy conservation potential of the project.

- Focus will pay 50% of the study grant cost, up to a total of \$7,500.
- Focus personnel must be involved ahead of choosing a firm to perform the study.

In addition to offering our own financial incentives, we can also assist you in finding other government grants and low-interest loans to offset project costs.

INFORMATION, EDUCATION & TRAINING OPPORTUNITIES

Focus on Energy offers personal assistance and expert advice to help you make informed decisions about energy efficiency and renewable energy strategies that save energy and money. We also offer a library of valuable fact sheets, case studies, technical information and more.

In addition, Focus offers training opportunities to help you and your staff learn about energy-saving technologies and best practices. Topics include:

- Boiler efficiency
- Fan systems
- Steam systems
- Pool operations
- Practical Energy Management Plans

ENERGY ASSESSMENTS

One of the best ways to identify energy-saving opportunities is to schedule a comprehensive energy assessment. Focus will provide an experienced energy advisor to talk with you about your building's operation, examine its systems and equipments, and evaluate energy usage to calculate estimated energy savings and find the best ways to trim costs.

Following the assessment, you'll receive a report of the findings, including a list of no-cost and low-cost recommendations and a summary of the Focus on Energy financial incentives available to you.

START SAVING TODAY

Let Focus on Energy's Schools and Government Program help you save energy and reduce operating costs through the power of energy efficiency. To learn more, contact us today at 800.762.7077 or focusonenergy.com.