

**REGISTRATION IS EASY!** Visit [focusonenergy.com/training](http://focusonenergy.com/training) to register online and learn how to recover up to the full cost of each class!

Focus on Energy offers a variety of training courses to business customers statewide. Each course is designed to teach attendees about ways to manage energy use more effectively, improve operational productivity, and reduce costs.

Some courses target specific processes, technologies, or facility types. Others focus on broader energy management strategies. Most courses offer opportunities for hands-on learning and demonstration and all provide practical examples and case studies. Our instructors are experts in their subject matter as well as effective teachers.

**Practical Energy Management<sup>®</sup> Series:**

Practical Energy Management – Schools and Government.....	2
<b>Preventive Operations and Maintenance Best Practices Schools and Government .....</b>	<b>2</b>
<b>Building Operator Certification Level II .....</b>	<b>2</b>
<b>FREE Industrial Webinar Series.....</b>	<b>3</b>

Through the generous support of our utility partners, we can offer our programs to you at discounts that range between 25 percent and 66 percent. Visit [www.focusonenergy.com/training](http://www.focusonenergy.com/training) to learn more. If you have questions or want additional information, please contact Focus on Energy at 800.762.7077

## **Practical Energy Management<sup>®</sup> – Schools and Government**

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**UPCOMING  
SESSION**

**May 10–Milwaukee**

This full-day hands-on training course targets the energy management challenges faced by schools and government facilities. This session provides the customizable tools you need to set energy goals, track projects, and establish a successful energy management program or enhance existing efforts. The impact of a solid operations and maintenance program on your energy usage and costs will also be covered in this course. You will benefit in two ways by adopting the Practical Energy Management<sup>®</sup> (PEM<sup>®</sup>) process: you will reduce monthly energy costs and save staff time. You will also learn strategies for maintaining energy management activities over the long term.

The cost for this full-day course is \$99, which includes all materials, continental breakfast and lunch.

## **Preventive Operations and Maintenance Best Practices – School and Government**

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**UPCOMING  
SESSIONS**

**May 3, 2012–Kenosha  
May 15–Eau Claire**

School and government facilities will only perform as well as they are managed and maintained to perform. Find cost-effective solutions to begin improving your facility's performance or to incorporate these practices into your existing preventive operations and maintenance program. This full-day hands-on training course targets the energy management challenges faced by schools and government facilities. The impact of a solid operations and maintenance program on your energy usage and costs will also be covered in this course.

The cost for this full-day course is \$99, which includes all materials, continental breakfast and lunch.

## **Building Operator Certification Level II – Live Videoconference**

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**IN SESSION**

Building Operator Certification (BOC) Level II training and certification program offers building operators, building managers, and maintenance professionals instruction in advanced equipment troubleshooting and diagnostics, as well as best practices in facilities management.

Attendees earn certification by participating in live videoconference training sessions and completing project assignments at their facilities. BOC certification provides a credential for their professional development while also offering employers a way to identify skilled operators. The cost for this course, which includes 7 days of training, is \$899.

## FREE Industrial Webinar

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**UPCOMING WEBINAR**  
12:00 P.M. – 1:30 P.M.  
CST

**May 29—Industrial  
Refrigeration**

Attend this webinar from anywhere you have internet access! This informative, **FREE**, 90-minute webinar is targeted for industrial and larger commercial facilities:

➤ **Industrial Refrigeration Best Practices** – Chances are your industrial refrigeration system is the single largest consumer of electricity at your facility. And, because it's also one of the most durable pieces of equipment, an inefficient system can have a disproportionately large impact on your long-term energy use and operating budget. This three-part webinar started with a review of the principles of industrial refrigeration systems and identify high-level, energy efficiency improvement opportunities (March webinar). The second webinar explored floating head pressure control (April webinar). In the final, May webinar, we'll explore the high impact, potential energy efficiency improvement opportunity of variable frequency drive applications in greater detail. The March and April webinar presentations are posted at [www.focusonenergy.com/training](http://www.focusonenergy.com/training) on the 'Industrial webinars series' class page.