



Existing building assessments

FACT SHEET



APARTMENT & CONDO EFFICIENCY SERVICES



ENERGY STAR PRODUCTS



HOME PERFORMANCE WITH ENERGY STAR



WISCONSIN ENERGY STAR HOMES



EFFICIENT HEATING & COOLING



For more information call 800.762.7077 or visit focusonenergy.com

Most existing multi-family buildings will benefit from even simple and easy-to-install energy efficiency upgrades. Ask a Focus on Energy program expert what the Apartment & Condo Efficiency Services Program can do for you.

Whether you own or manage a residential apartment or condominium building, you have a keen financial interest in reducing the building's utility costs. After all, the high cost of using too much energy can quickly erode your bottom line and make tenants feel their "total cost of living" in your building is too high.

Focus on Energy's Apartment & Condo Efficiency Services helps building owners and managers identify areas where they can easily improve energy efficiency and reduce utility costs. Our consultants do more than make recommendations: they'll help you and your contractors select and install energy efficient equipment to achieve solid savings.

PROGRAM BENEFITS

By having Focus on Energy assess your facilities, you can easily identify opportunities to:

- Ensure the total cost of living in your properties remains competitive
- Increase profitability by reducing tenant turnover
- Improve tenant comfort and satisfaction
- Minimize property and equipment concerns
- Reduce labor and operating costs

- Control water and sewer costs
- Reduce energy costs and increase your return on investment
- Help protect Wisconsin's environment

PROGRAM OVERVIEW

Apartment & Condo Efficiency Services provides information, technical expertise and financial incentives to help owners and managers make existing buildings more energy efficient. It all begins with a call to Focus on Energy. We'll put you in touch with an Energy Advisor who will schedule a no-cost energy assessment of your building. The advisor will examine your buildings, systems and equipment, as well as evaluate your electricity, natural gas and water usage to find the best ways for you to trim costs. You will receive a proposal outlining your energy advisor's recommendations along with approximate savings and incentives.

Once you've authorized the proposal and submitted invoices for the specific equipment you've installed, Focus on Energy will visit your site to ensure the equipment is performing as it should. Then, you'll receive an incentive check to help offset the costs of the improvements.



focus on energy™
The power is within you.



Apartment & Condo Efficiency Services experts will evaluate and then recommend energy efficient changes for every system in your building(s), from HVAC to common-area lighting to appropriate insulation and venting.

FINANCIAL INCENTIVES

Focus on Energy offers incentives for most types of energy efficiency improvements. The Program provides larger incentives for comprehensive projects and for projects that use the highest-efficiency products, up to a maximum of \$20,000 per project based on estimated first-year energy savings.

Specific incentives are provided for:

- Boilers, unit heaters, furnaces and water heaters
- Adding outdoor reset controls to space-heating boiler systems
- Replacing common-area lighting with energy efficient lamps and fixtures and other lighting controls
- ENERGY STAR® qualified clothes washers
- Other types of equipment and appliances

ELIGIBILITY

Owners and operators of apartment and condominium buildings with four or more units, located in the service territory of an electric or gas utility that participates in the Focus on Energy program.

ENERGY STAR PRODUCTS

One easy way to reduce energy costs in your building is to install ENERGY STAR qualified products wherever possible. These products, ranging from lighting to refrigerators, use significantly less energy than standard models, ultimately reducing your utility bills and those of your tenants.

To further enhance the energy efficiency of your buildings, consider using ENERGY STAR qualified lights and fixtures in your common areas or offering ENERGY STAR qualified coin-operated commercial clothes washers in your laundry rooms. ENERGY STAR qualified washing machines use 35 to 45 percent less water per load and save 40 to 50 percent in energy costs. These machines also use less detergent, are gentler on clothes, clean clothes better and spin more moisture out of clothes, requiring less drying time and less money—benefits you can promote to prospective tenants.

TENANT INFORMATION

Help your tenants control their total cost of living. Let them know that they can reduce their utility bills by using ENERGY STAR qualified lighting, appliances and home electronics. You can find more information about these products, as well as potential Cash-Back Rewards, by visiting focusonenergy.com.

Another way you can educate your tenants is by providing them with Focus on Energy fact sheets. These helpful resources cover a variety of topics, including reducing appliance energy use, energy efficient home lighting, heating and cooling tips and more.

LEARN MORE

In addition to Existing Building Assessments, the Apartment & Condo Efficiency Services program also offers other services to help reduce your operation costs. Contact Focus on Energy to learn more about review and design assistance for new construction plans, reduced-cost lighting installation in your common areas, energy efficiency information for tenants and related services. Call 800.762.7077 or visit focusonenergy.com.