



## Affordable Housing – Existing Homes Cash-Back Reward Eligibility Summary January 1, 2011 to December 31, 2011

Cash-Back Rewards apply to homes located in **both** a participating Focus on Energy gas and electric utility service territory and are single family, 1-3 unit rental building, or townhome (per individual unit) structures. All Cash-Back Rewards are based on receipt of information from a partnering Consultant. All projects receive the Rating reward. If a unit does not meet the Sustainable Savings Standards, only the Focus reward is available.

**(To calculate potential rewards, add applicable columns)**

Measure		Technical and Eligibility Criteria <i>Refer to Reward Specifications section for additional information</i>	Focus Reward Amount (Per Unit)	Sustainable Savings Reward	WPS Territory Bonus
<b>AFFORDABLE</b>	Rating Reward	Rem/rate modeling	\$100	N/A	N/A
	Sustainable Savings Standard	0.35 cfm 50/Sq ft surface area Ashrae 62.2 Meets Uniform Dwelling Code Closed combustion equipment	N/A	Must meet requirements	N/A
<b>BUILDING SHELL</b>	Air Sealing – 400 cfm reduction	Reduce by 400 cfm or 25% of pre-test	\$75	\$75	\$150
	Air Sealing – 1000 cfm reduction	Reduce by 1000 cfm	\$125	\$125	\$250
	Air Sealing – 1600 cfm reduction	Reduce by 1600 cfm	\$175	\$175	\$350
	Attic Insulation	Install to recommended R value	\$100	\$100	\$200
	Floor Insulation	25 sq. ft. minimum	\$75	\$75	\$150
	Foundation – Exterior Insulation	Rigid extruded polystyrene	\$150	\$150	\$300
	Foundation – Interior Insulation	Rigid extruded polystyrene fiberglass, or spray foam	\$200	\$200	\$400
	Knee-wall Insulation	Knee-wall	\$100	\$100	\$200
	Sidewall – Cavity Insulation	Closed or open	\$200	\$200	\$400
	Sidewall – Rigid Foam Insulation R3 – R4	700 sq. ft. minimum	\$100	\$100	\$200
	Sidewall – Rigid Foam Insulation R5 or greater	700 sq. ft. minimum	\$150	\$150	\$300
Sill Box Insulation	Must be air sealed prior to insulation installed	\$50	\$50	\$100	



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<b>MECHANICAL SYSTEMS</b>	Chimney Liner, Furnace or Boiler	Correct an existing furnace drafting problem	\$50	\$50	N/A
	Flue Closure with new Furnace or Boiler	Qualifying natural gas furnace or boiler with flue closure	\$250	\$250	N/A
	Furnace**	AFUE 90% or greater, two stage output, and variable speed motor	\$150	\$150	\$250
	Hot-Water Boiler** (<300 MBH)	AFUE 90% or greater, modulating, and outdoor –air reset	\$400	\$400	\$200
	Air Conditioner or Air-Source Heat Pump	Installed with a qualifying furnace, 15 SEER or greater, TXV/EXV	\$100	\$100	N/A
<b>WATER HEATING</b>	Chimney Liner, Water Heater	Correct an existing water heater drafting problem	\$50	\$50	N/A
	Flue Closure with new Power-vented Water Heater	Qualifying natural gas water heater with flue closure	\$250	\$250	N/A
	Fuel Conversion	Switch form electric to natural gas or LP	\$250	\$250	N/A
	Power-vented, Natural Gas, Energy Factor (EF) of 0.64 - 0.79	Only customers of a participating natural gas utility	\$50	\$50	N/A
	Power-vented, Natural Gas, Energy Factor (EF) of 0.80 or greater	Only customers of a participating natural gas utility	\$100	\$100	N/A
	Power-vented, Natural Gas, Condensing, Thermal Efficiency of 90% or greater	Only customers of a participating natural gas utility	\$150	\$150	N/A
	Indirect, Natural Gas	Must be installed on a qualifying boiler	\$200	\$200	N/A
<b>VENTILATION</b>	Exhaust Fan – ENERGY STAR	ENERGY STAR Ventilating Fans Product List	\$50	\$50	\$100
	Exhaust Fan – Other	Inline, ERV, or HRV	\$25	\$25	\$50



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ADDITIONAL REWARDS	Completion Reward	3 recommended complete shell insulation measures OR 2 recommended complete shell insulation measures and a major mechanical measure in addition to air sealing if applicable	\$300	N/A	N/A
	RENEWABLE	Solar Electric	Tier II - Efficiency First Reward \$/kW double the standard	N/A	N/A
		Solar Water Heating	Tier II - Efficiency First Reward \$/panel double the standard	N/A	N/A
		Wind Electric	Tier II - Efficiency First Reward \$/turbine double the standard	N/A	N/A

**OFFER AVAILABILITY**

- Affordable Housing Rewards are available to Wisconsin non-profit organizations or units of local governments who build, renovate, or operate housing for end users who are at or below 80% of median income.
- The application covers products purchased and installed between January 1, 2011 and December 31, 2011. A completed and signed application with a copy of the invoice must be postmarked within 90 days of installation. Incomplete applications and applications postmarked after 90 days will be returned to the applicant.
- Submitted invoice(s) must include applicable measure and if required manufacturer's make and model number.
- Keep a copy of the completed Reward application for your records.
- Focus on Energy reserves the right to change or discontinue this program at any time. The acceptance of program applications is determined solely by the Focus on Energy program administrator and acceptance of this application does not guarantee payment of a Reward.

**PROGRAM REQUIREMENTS**

- A Home Performance Rating is required to qualify for Cash-Back Rewards through Home Performance with ENERGY STAR.
- In order to receive the current level of Cash-Back Rewards, consumers must complete the recommended improvements and have the post-test done in the current program year.
- Cash-Back Rewards cannot exceed installed cost.



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- Homes must receive natural gas and electric service from participating gas and electric utilities or be heated with more than 50% electric heat from a participating electric utility to be eligible for Cash-Back Rewards on Building Shell measures. Homes heated primarily with oil, LP, or wood are not eligible to receive Cash-Back Rewards on Building Shell measures.

### **FOCUS ON ENERGY TERMS & CONDITIONS**

By submitting this application, the signatory(ies) and applicant(s) agree to the following:

- The Focus on Energy program, the program administrator, the State of Wisconsin, and participating utilities:
  - Do not endorse any particular ally, manufacturer, product, or system design by offering these Rewards.
  - Are not responsible for any tax liability imposed on the recipient as a result of the payment of Rewards.
  - Make no representation or warranty, and assume no liability with respect to the quality, safety, performance, or other aspect of any design, consulting, product, system, equipment, or appliance installed or received and expressly disclaim any such representations, warranties, and liability, including, but not limited to, any implied warranties of merchantability or fitness for a particular purpose. Please contact your contractor for detailed manufacturer equipment warranties.
  - Do not guarantee that installation and operation of energy-efficient equipment will result in reduced usage or in cost savings.
  - Are not responsible for the proper disposal/recycling of any waste generated as a result of this project.
  - Are not liable for any damages, including any incidental or consequential damages, arising out of the operation or malfunction of the products, equipment, or appliances, or the installation thereof.
- Signatory(ies) and applicant(s) shall indemnify the Focus on Energy program, its administrator, the State of Wisconsin, and participating utilities, their respective affiliates, subsidiaries, parent companies, officers, directors, agents, and employees against all losses, damages, expenses, fees, costs and liability arising from any design, consulting, product, system, equipment, or appliance.
- The Focus on Energy program will only pay one Reward for each piece of equipment. Rewards paid on this application cannot be claimed on another Focus on Energy application. Similarly, Rewards can only be paid to one person or entity (e.g., either the new homeowner or the builder, not both).
- Rewards are only payable to the eligible recipient; Rewards cannot be assigned by the recipient to any other party or parties.
- The Focus on Energy program administrator reserves the right to publicize customer's, contractor's, and applicant's participation in this program, unless specifically requested otherwise in writing.
- Customers, contractors, allies, and others may not use the "Focus on Energy" name or logo in any marketing, advertising, or promotional material without prior written consent from the Focus on Energy program administrator.
- A Focus on Energy program representative may schedule a site visit to verify that qualified products, systems, equipment, or appliances were installed.
- The Focus on Energy program administrator may refuse payment and participation if the signatory(ies), applicant(s), customer(s), or contractor(s) violate program rules or procedures.
- Some Focus-participating electric and/or natural gas providers have incentive programs outside of Focus on Energy. Customers of these providers might not qualify for incentives from both programs. These customers should check with their electric and/or natural gas provider to verify eligibility for dual incentives in order to comply with program rules.