



Required Training and Mentoring for Trade Allies ***As of January 1, 2009***

REQUIRED TRAINING – ALL TRADE ALLIES

- In-person and Webinar options available once per quarter, covering:
 - About Focus on Energy
 - About Home Performance with ENERGY STAR®
 - Program rules and guidelines
- One person from each organization is required to attend either an in-person or Webinar version once each program year

REQUIRED TRAINING – ALL CONTRACTORS INSTALLING SHELL MEASURES

- Two (2) mentoring sessions in Focus on Energy-eligible customer's home, covering:
 - Insulation (e.g. air sealing, dense pack, etc.)
 - Whole-house concepts
 - Moisture and ventilation
- Participation by one (1) Trade Ally employee in one (1) Energy Center of Wisconsin classroom or online training session per program year, covering any of the following topics:
 - Insulation (e.g. air sealing, dense pack, etc.)
 - Whole-house concepts
 - Moisture and ventilation
 - Other (to be approved by Home Performance with ENERGY STAR Project Manager or Program Manager)

REQUIRED TRAINING – ALL NON-SHELL MEASURES INSTALLING CONTRACTORS

- One (1) training/presentation from Program staff, covering:
 - Insulation (e.g. air sealing, dense pack, etc.)
 - Whole-house concepts
 - Moisture and ventilation



Other Technical Assistance and Mentoring Opportunities for Trade Allies

As of January 1, 2009

OPTIONAL TRAINING FOR CONTRACTORS

- Blower Door Operation
- Combustion Safety Testing
- Dense-pack Cellulose Insulation
- Whole-house Weatherization

ADDITIONAL MENTORING AND TRAINING

- Approved Market Providers have access to specialized Home Performance with ENERGY STAR Program staff for technical and procedural assistance:
 - Monday through Friday, 8 am – 5 pm
- A wide variety of situations can arise in a home that can't be covered in a classroom setting. When these situations occur, Home Performance with ENERGY STAR Program staff offers on-site mentoring and technical assistance for Market Providers who have gone through the initial trainings.
- Home Performance with ENERGY STAR Program staff provides technical assistance for Market Providers on an on-going basis. When possible, Home Performance with ENERGY STAR Program staff trains approved contractors on-site at the customers' home. Partnering Market Providers may call for assistance for trouble-shooting when problem homes arise.