

APARTMENT & CONDO NEW CONSTRUCTION INCENTIVE APPLICATION



Property Name: _____ Installation Address: _____

PRESCRIPTIVE TECHNOLOGIES (please fill in blanks for all items for which you are requesting an incentive)

<i>New Equipment</i>		<i>Requirements and Required Information</i>	<i>Incentive</i>	<i>Qty.</i>	<i>Total</i>
AIR CONDITIONING and AIR COOLING SYSTEMS	Thru Wall Air Conditioner	ENERGY STAR® qualified	\$25/unit		
	Window Air Conditioner	ENERGY STAR qualified	\$25/unit		
	Split System A/C < 65 MBH 14 SEER (5.42 tons) AHRI Ref #: _____	_____ MBH input	\$100		
	Split System A/C < 65 MBH 15 SEER (5.42 tons) AHRI Ref #: _____	_____ MBH input	\$150		
	Split System A/C < 65 MBH 16+ SEER (5.42 tons) AHRI Ref #: _____	_____ MBH input	\$200		
	Rooftop/Unitary A/C < 65 MBH ≥ 14.0 SEER or ≥ 11.6 EER AHRI Ref #: _____	_____ tons _____ EER	\$60/ton		
	Bonus: \$2/ton/0.1 EER over 11.6 EER OR \$2.27/ton/0.1 over 14.0 SEER	_____ EER over 11.6	\$2/ton/0.1*		
		_____ SEER over 14.0	\$2.27/ton/0.1*		
	Rooftop/Unitary/Split System A/C 65 – 239 MBH ≥ 11.5 EER AHRI Ref #: _____	_____ tons _____ EER	\$60/ton		
	Bonus for each 0.1 EER over 11.5 EER	_____ EER	\$2/ton/0.1*		
Rooftop/Unitary/Split System A/C 240 – 759 MBH ≥ 10.5 EER AHRI Ref #: _____	_____ tons _____ EER	\$60/ton			
Bonus for each 0.1 EER over 10.5 EER	_____ EER	\$2/ton/0.1*			

INSTRUCTIONS AND SPECIFICATIONS:

All equipment must be new and installed prior to submitting an incentive application form. Applications must be submitted within 30 days of equipment installation. Equipment model numbers are requested. This information is often found on warranty documentation, the invoice and/or on the equipment nameplate.

Thru Wall and Window Air Conditioners: Requires Full Compliance - all rental units in the building must have this measure implemented.

Split System Air Conditioner:

- The condenser model and serial number, evaporator model and serial number and AHRI (Air Conditioning, Heating and Refrigeration Institute) reference number are required for installations.
- System efficiency is based solely on the evaporator and condenser coils; the SEER may not be increased by factoring in the efficiency of a variable speed forced air heating system fan, except where a two-stage air conditioner is installed.
- All efficiency ratings will be verified using the AHRI database (www.ahridirectory.org).
- Refrigerant line diameters must meet manufacturer's specifications.
- Mini-split / ductless systems and air-source heat pumps that meet these efficiencies also qualify.

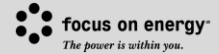
Rooftop/Unitary Air Conditioner: Equipment must meet the nominal efficiency level based on the size category (1 ton = 12 MBH). Bonus incentives are granted for equipment exceeding the minimum required efficiency. All efficiency ratings will be verified using the AHRI database (www.ahridirectory.org).

* **EER or SEER Bonus Calculation:** if actual EER = 12 and tons = 3; 12 – 11.6 = 4 tenths x \$2.00 x 3 tons = \$24.00 total bonus **OR**
if actual SEER = 15.0 and tons = 5; 15 – 14 = 10 tenths x \$2.27 x 5 tons = \$113.50 total bonus

Itemized Invoice Attached: <input type="checkbox"/> YES	Installation Date: _____	SUBTOTAL REQUESTED (all line items this page):	\$
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FORM SUBMITTAL: Return signed, completed form, and ITEMIZED invoice (with manufacturer and model number for each piece of equipment) within 30 days of installation to Focus on Energy, Apartment & Condo Incentives, 431 Charmany Dr., Madison, WI 53719. Direct inquiries to **800.762.7077** ask for the Apartment & Condo Program. Learn more about additional incentives at focusonenergy.com/multifamilyprograms.

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New Equipment		Requirements and Required Information	Incentive	Qty.	Total
HEATING	Natural Gas Modulating Boiler ≥ 90% with I/O Reset ≤ 300 MBH	Size _____ MBH	\$400		
	Gas Furnace ≥ 90%	With variable speed motor (ECM) and multiples stages of heating	\$150		
	Boiler Controls Outside Air Reset / Cutout Controls	Modulating Boiler ≤ 300 MBH	\$75		
	Boiler Controls Outside Air Reset / Cutout Controls With Staging	Modulating Boiler ≤ 300 MBH	\$150		

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Boiler and Boiler Controls: Propane (LP) customers are not eligible for these incentives.

Modulating Hot Water Boiler and Gas Furnace:

- Equipment must be ≥ 90% AFUE and have a sealed combustion unit. Boilers must modulate their firing rate. Furnaces must automatically vary output by using a variable speed (not two-speed or multi-speed) blower (ECM / brushless DC motor) and have at least two firing stages. Air handlers are not eligible.
- Boiler and furnace incentives are only available for equipment, used in space heating applications.
- This incentive is only available for pre-qualified models: for a list of pre-qualified equipment visit www.focusonenergy.com/Incentives/Business/.
- If you plan to install a model that is not on the pre-qualified list, please submit an Equipment Qualification Form (www.focusonenergy.com) before submitting the incentive application to verify that the model meets program criteria.
- High efficiency boilers will provide 90+ AFUE only if the return water temperature is cool enough to condense flue gasses. If the heating system configuration cannot provide necessary operating conditions to the boiler, selection of a high efficiency boiler may not be the best choice.

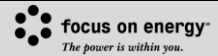
Boiler Controls:

- Outside air temperature boiler reset or cutout control incentive is intended for retrofit projects. New boilers equipped **with** these controls are **not** eligible. New boilers **not** equipped with these controls **are** eligible for retrofit.
- System must have an outdoor air temperature sensor in a shaded location on the north side of the building.
- System must be set so that minimum temperature is < 10°F above boiler manufacturer's recommended minimum return temperature (unless unusual circumstances require a higher setting).
- For controls on **multiple** boilers to qualify, control strategy must stage the lag boiler(s) only after the first boiler stages(s) fail to maintain the boiler water temperature called for by the reset control.

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HEATING and COOLING	PTHP (Packaged Terminal Heat Pump) < 8,000 BTU/hr; ≥ 12.1 EER and ≥ 3.4COP 8,000–9,999 BTU/hr; ≥ 11.5 EER and ≥ 3.2COP 10,000–12,999 BTU/hr; ≥ 10.9 EER and ≥ 3.1COP ≥ 13,000 BTU/hr; ≥ 9.8 EER and ≥ 3.1COP	_____ BTU/hr _____ EER _____ COP	\$75		
	PTAC (Packaged Terminal A/C) to Ground Source/Geothermal Heat Pump	≤ 65 MBH Gas-fired furnace w/80%AFUE	\$250		
CONTROLS	Vending Energy Control System	Cold Beverage	\$60		
	Vending Energy Control System	Snack	\$15		
VENTILATION	Energy Recovery Ventilator(ERV)	ARI certified or pre-approved equipment	\$1.25/cfm		
OTHER	Variable Frequency Drives (VFD)	Minimum 2,000 hrs operation and VFD must be automatically controlled by differential pressure, temperature, flow or other variable signals	\$50/HP Bonus: \$10/HP with pre & post kW readings		

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PTHP (Packaged Terminal Heat Pump):

Must meet both heating and cooling specifications. All efficiency ratings will be verified using the AHRI database (www.ahridirectory.org).

PTAC to Ground Source/Geothermal Heat Pump:

Qualified system must:

1. Have ≥ 15 EER.
2. Have a minimum COP 3.3 for a closed loop system or COP 3.6 for an open loop system.
3. Air handler must have an ECM.
4. Heat pump must have at least 2 stages of heat output.
5. Electric heat can not be used for auxiliary or emergency heat.

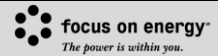
Energy Recovery Ventilator:

1. Please provide efficiency of the building's cooling and heating systems. This information will not affect ERV incentive.
2. Air-to-air energy recovery ventilators must be third-party tested and qualified by one of two methods.
 - a. Equipment must be ARI certified to standard 1060-2005 and bear the ARI certification symbol for ARI air-to-air energy recovery ventilation equipment certification program based on ARI 106. The Web site listing ARI certified air-to-air recovery ventilators is www.ahridirectory.org/ahriDirectory/pages/erv/defaultSearch.aspx.
 - b. Alternatively, qualifying equipment independently tested and reported per ASHRAE standard 84-1991 will be accepted. A list of non-ARI certified but ASHRAE pre-qualified equipment is available at www.focusonenergy.com/Incentives/Business/. If you plan to install a model that is not on the pre-qualified list, please submit an Equipment Qualification Form (also found on the Web site) and have the equipment added to the list before beginning the project to verify that the model meets program criteria.
3. Area served by Energy Recovery Ventilators must be air conditioned during the periods of June through August, 1:00 – 4:00 pm and heated during the winter.

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<i>New Equipment</i>		<i>Requirements and Required Information</i>	<i>Incentive</i>	<i>Qty.</i>	<i>Total</i>
APPLIANCES	Clothes Washer – In Unit	ENERGY STAR qualified	\$25/Unit		
	Clothes Washer – Common Area	ENERGY STAR qualified Water Heater Type: <input type="checkbox"/> Electric <input type="checkbox"/> Gas	\$50/Unit		
	Dehumidifier	ENERGY STAR qualified	\$25/Unit		
	Dishwasher				
	Freezer				
	Refrigerator				
WATER HEATING	Natural Gas – Power Vented 0.64 to 0.79 EF	Brand Name: _____ Model#: _____ Serial#: _____	\$50/Unit		
	Natural Gas – Power Vented Tank or Tank less ≥ .80 EF	Brand Name: _____ Model#: _____ Serial#: _____	\$100/Unit		
	Natural Gas – Condensing ≥ 90% Thermal Efficiency	Brand Name: _____ Model#: _____ Serial#: _____	\$150/Unit		
	Natural Gas – Indirect with Boiler Boiler must be ≥ 90% Modulating with I/O Reset	Brand Name: _____ Model#: _____ Serial#: _____	\$100/Unit		
	Electric Tank Type Boiler must be ≥ 0.93 EF	Brand Name: _____ Model#: _____ Serial#: _____	\$50/Unit		

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Appliances:

- Requires Full Compliance** – all rental units in the building must have this measure implemented. The incentive is only available if qualified appliances are ENERGY STAR.
- Clothes Washers – Common Area may be purchased or leased (5 year lease agreement required).

Water Heating - Electric Tank Type:

Available only if natural gas is unavailable at the street through a participating utility.

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ACES-0709

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New Equipment		Requirements and Required Information		Incentive	Qty.	Total
LIGHTING FIXTURES and BULBS	CFL, Cold Cathode Bulbs	Screw In up to 30W <input type="checkbox"/> CFL <input type="checkbox"/> Cold Cathode	Est. use Hrs/day	\$2/Bulb		
	CFL Reflector Flood Lamps	Screw In Only with integrated reflector up to 30W	Est. use Hrs/day	\$4/Bulb		
	High Wattage CFL Lamps	Screw In Only from 31-115W.	Est. use Hrs/day	\$5/Bulb		
	CFL Fixtures	Hard-wired new fixtures containing pin-based CFLs.	Est. use Hrs/day	\$30/Fixture		
	LED Down lights	ENERGY STAR LED recessed lamp ≤ 18W	Est. use Hrs/day	\$30/Bulb		
LIGHTING HIGH PERFORMANCE (HP T8) SYSTEMS	4' – 1 Lamp System	Ballast Model #: _____		\$20/Fixture		
	4' – 2 Lamp System	Ballast Model #: _____		\$20/Fixture		
	4' – 3 Lamp System	Ballast Model #: _____		\$25/Fixture		
	4' – 4 Lamp System	Ballast Model #: _____		\$25/Fixture		
	HPT8 Parking Garage	Ballast Model #: _____		\$20/Fixture		
Lighting High Bay	Pulse Start Metal Halide (PSMH) 320W	Ballast Model #: _____		\$25/Fixture		
	320W Electronic Ballast- w/PSMH or Ceramic Metal Halide (CMH) lamp	Ballast Model #: _____		\$50/Fixture		
	High/Low HID Control Adder	Ballast Model #: _____		\$20/Control Fixture		

INSTRUCTIONS AND SPECIFICATIONS

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CFL, Cold Cathode Bulbs:

The final price paid by the consumer after the incentive is received must be at least \$0.97 per bulb, not including tax.

LED Down Lights:

Incentive is for complete luminaire unit including trim, reflector, lens, heat sink, driver and light source. Must provide documentation (LM-79, LM-80 test report) that product meets ENERGY STAR eligibility criteria www.nrel.doc.gov/ssi/energy-star.html for SSL recessed down light and minimum luminaire efficacy of 35 lumens/Watt.

High Performance HPT8 System:

Must contain high lumen, long life F32T8 lamps (minimum ≥ 3100 initial lumens, 24,000 hour rated life at 3 hour start) from CEE High Performance T8 list and either:

1. A low ballast factor electronic ballast (≤ .78 Ballast Factor), or
2. Approved ballast from the "CEE High Performance T8" qualified product list which can be found at www.focusonenergy.com/businesslighting/heating_cooling.

Both ballast and lamp must meet guidelines or system will not qualify for ANY incentive.

Pulse Start Metal Halide (PSMH):

Must be permanently-wired ballast and lamp. Indoor applications only, Outdoor lighting may be eligible for custom incentive. Contact Focus on Energy for preapproval. Fixture mounting height over 15'.

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LIGHTING LOW WATT T8 SYSTEMS	4' – 1 Lamp System Ballast Model #: _____	Lamp & ballast from CEE HPT8 list <input type="checkbox"/> 25W <input type="checkbox"/> 28W <input type="checkbox"/> 30W	Est. use Hrs/day _____	\$15/Fixture		
	4' – 2 Lamp System Ballast Model #: _____	Lamp & ballast from CEE HPT8 list <input type="checkbox"/> 25W <input type="checkbox"/> 28W <input type="checkbox"/> 30W	Est. use Hrs/day _____	\$15/Fixture		
	4' – 3 Lamp System Ballast Model #: _____	Lamp & ballast from CEE HPT8 list <input type="checkbox"/> 25W <input type="checkbox"/> 28W <input type="checkbox"/> 30W	Est. use Hrs/day _____	\$20/Fixture		
	4' – 4 Lamp System Ballast Model #: _____	Lamp & ballast from CEE HPT8 list <input type="checkbox"/> 25W <input type="checkbox"/> 28W <input type="checkbox"/> 30W	Est. use Hrs/day _____	\$20/Fixture		
	Low Watt T8 Lamp Only Lamp Model #: _____	Lamp from CEE list <input type="checkbox"/> 25W <input type="checkbox"/> 28W <input type="checkbox"/> 30W	Est. use Hrs/day _____	\$0.50/Lamp		
	Low Watt T8 Lamp Only Lamp Model #: _____	T8 with 54W 8' T8 lamp	Est. use Hrs/day _____	\$0.50/Lamp		
LIGHTING OCCUPANCY SENSORS	Wall Mounted	Wattage Controlled per Sensor: _____ Sensor Location in Bldg: _____	Est. use Hrs/day _____	\$15/Sensor		
	Ceiling Mounted	Wattage Controlled per Sensor: _____ Sensor Location in Bldg: _____	Est. use Hrs/day _____	\$15/Sensor		
	Socket Mounted	Wattage Controlled per Sensor: _____ Sensor Location in Bldg: _____	Est. use Hrs/day _____	\$5/Sensor		

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Low Watt T8 Systems or Low Watt T8 Lamp:

Incentive is for 4' 25W, 28W, 30W T8, (or 29W or 30W T8 U lamps) paired with approved ballast. Ballast must be from CEE HPT8 approved list or will not qualify for system incentive. View a complete list of qualified ballasts at www.focusonenergy.com/businesslighting

NOTE: Low Watt T8 compatibility varies; consult manufacturer's literature before specifying products.

Wall or Ceiling Mounted Occupancy Sensors:

Ultrasonic or Passive Infrared sensor controlling non-high bay fixtures types. Rapid or programmed start ballasts are recommended for fluorescent fixtures to extend lamp life.

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UTILITY ELIGIBILITY

Customers are eligible for electric-saving measures if they purchase electricity from one of the utilities on the participating electric utility list. Customers are eligible for gas-saving measures if they purchase natural gas from one of the utilities on the participating natural gas utility list. Customers who have both a participating electric and a participating gas utility will qualify for all technology incentives. Check the Focus on Energy Web site at www.focusonenergy.com to verify eligibility.

Electric customers of the following utilities are eligible:

Adams-Columbia Electric Coop	Eagle River Light & Water	New Glarus Light & Water	Scenic Rivers Energy Cooperative
Algoma Utilities	Eau Claire Energy Cooperative	New Holstein Utilities	Shawano Municipal Utilities
Alliant Energy	Elkhorn Light & Water	New Lisbon Muni Light & Water	Shullsburg Electric Utility
Arcadia Electric Utility	Elroy Electric & Water Utility	New London Utilities	Slinger Utilities
Argyle Electric & Water Utility	Evansville Water & Light	New Richmond Utilities	Spooner Municipal Electric Utility
Bangor Municipal Utility	Fennimore Municipal Utility	North Central Power Co. Inc.	Stoughton Utilities
Barron Light & Water	Florence Utilities	Northwestern Wisconsin Electric	Stratford Water & Electric Depart.
Belmont Municipal Light & Water	Gresham Water & Electric Pl.	Oakdale Electric Coop	Sturgeon Bay Utilities
Benton Electric & Water Utility	Hartford Electric	Oconomowoc Utilities	Sun Prairie Water & Light
Black River Falls Municipal Util.	Hustisford Utilities	Oconto Electric Cooperative	Superior Water, Light & Power
Bloomer Electric & Water Utility	Jefferson Utilities	Oconto Falls Municipal Utilities	Two Rivers Water & Light
Boscobel Utilities	Juneau Utilities	Pardeeville Public Utilities	Vernon Electric Coop
Brodhead Water & Light	Kaukauna Utilities	Pierce Pepin Coop Services	Viola Municipal Electric Utility
Cadott Light & Water Department	Kiel Utilities	Pioneer Power & Light Co.	Waterloo Utilities
Cashton Light & Water	La Farge Municipal Utilities	Plymouth Utilities	Waunakee Utilities
Cedarburg Light & Water	Lake Mills Light & Water	Prairie du Sac Utilities	Waupun Utilities
Centuria Municipal Electric Utility	Lodi Utilities	Price Electric Cooperative	We Energies
Clark Electric Cooperative	Madison Gas & Electric	Princeton Light & Water Dept	Westby Utilities
Clintonville Utilities	Manitowoc Public Utilities	Reedsburg Utility Commission	Westfield Electric Company
Columbus Water & Light	Marshfield Utilities	Rice Lake Utilities	Whitehall Electric Utility
Consolidated Water Power Co.	Mazomanie Electric Utility	Richland Center City Utilities of	Wisconsin Dells Water & Light Utility
Cornell Municipal Light Depart.	Medford Electric Utility	Richland Electric Cooperative	Wisconsin Public Service Corp.
Cuba City Light & Water	Menasha Utilities	River Falls Municipal Utilities	Wisconsin Rapids Water Works & Light
Cumberland Municipal Utility	Mount Horeb Utilities	Rock Energy Cooperative	Wonewoc Water & Light Department
Dahlberg Light & Power Co.	Muscoda Utilities	Sauk City Utilities	Xcel Energy

Natural Gas customers of the following utilities are eligible:

Alliant Energy	Midwest Natural Gas, Inc.	Superior Water, Light & Power	Wisconsin Public Service
City Gas Company	St Croix Valley Natural Gas	We Energies	Xcel Energy
Madison Gas & Electric			

TERMS & CONDITIONS:

- Incentive Offer:** This application covers products purchased and installed between January 1, 2009 and March 31, 2010. Forms must be submitted within 30 calendar days of project installation and no later than April 30, 2010. Please keep a copy for your records.
- Proof of Purchase and Itemized Invoice:** This application must have complete information and be submitted with an invoice itemizing the **new equipment** purchased. The invoice must indicate date of purchase, the size, type, make, model, serial number, part number and/or equipment manufacturer (OEM) specification sheets.
- Compliance:**
 - ✓ All projects are expected to comply with federal, state and local codes.
 - ✓ All equipment must be new (with the exception of surveys, audits and service buy downs). Used or rebuilt equipment is not eligible for incentives
 - ✓ Equipment must meet specification requirements and be purchased and operating prior to submitting an incentive application form.
 - ✓ Only one incentive will be granted for each project. Incentives granted to contractors, distributors or other market providers cannot also be claimed by end-use customers. Incentives paid to We Energies customers will be paid directly to the end-use customer when incentives are offered by both Focus on Energy and We Energies.
- Payment:** Once completed paperwork is submitted, incentive payments are usually made within 30 calendar days. Incomplete applications will either delay payments or be denied.
- Inspection:** Program staff may conduct an inspection of the facility to survey the installed projects.
- Publicity:** Focus on Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.
- Program Discretion:** Incentives are available on a first-come, first-served basis. This offer is subject to change or termination without notice at the discretion of the Focus on Energy Program.
- Focus Logo:** Customers or allies may not use the Focus on Energy name or logo in any marketing, advertising or promotional materials without prior written permission.
- Disclaimers:** Focus on Energy:
 - ✓ does not endorse any particular manufacturer, product, labor or system design by offering these program;
 - ✓ will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
 - ✓ does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties);
 - ✓ is not responsible for the proper disposal/recycling of any waste generated as a result of this project; and
 - ✓ is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment.

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