FOCUS ON ENERGY® 2021 TRAINING SCHEDULE

|  |  |  |
| --- | --- | --- |
| January | | |
| Jan 6-Mar 3: | [Photovoltaic Systems Operation & Maintenance](https://www.eventbrite.com/e/132133335363)  *(all sessions begin at 5:00 PM and will last 1-2 hours)*  *Jan 6: Meet instructor, software instructions   Jan 13 & 20: PV 101, parts 1&2   Jan 27 & Feb 3: PV 201, parts 1&2*  *Feb 10, 17 & 24: PV 202, parts 1, 2, 3*  *Mar 3: PV exam prep* | Multi-session webinar *(limited enrollment)* |
| Jan 19: | [Indoor Air Quality](https://app.webinar.net/KoRdE0n18M5) | One-hour webinar *9:00-10:00 AM* |
| Jan 25-28: | [Fundamentals of Compressed Air Challenge](https://www.eventbrite.com/e/132138972223) | Multi-day webinar  *9:00-11:00 AM* |
| February | | |
| Feb 2: | [Money Talks: Energy-Efficiency Investment Analysis](https://nam10.safelinks.protection.outlook.com/?url=http%3A%2F%2Fclick.engagemsg.com%2FStandardCampaigns.ashx%3Fp%3D4ATJqLw4jBzYCw5iB7%252bwsUWjc99cCia673XV5Q1FaWqlWc506i9lLpWo4wFK9mccYVtZeaYlgyBoA4F7bYVHvVy8yEpf9CY7lwCyoszI0AWXmY1N8RB%252fU%252f7oJOF6HwpjGhhCmyh22ps3e3EJyoodcpkuD7lV7fBMxs2BvEjICNZh0KtxFBtVqxc0t%252bChvYIcMaLNKBlMtE%252fe5dewN%252bUowW5%252bnAAgSjkpmkuCgTFm6czamgXxAk7WsNgkHMHyaAElrXntaMxMmd%252bMpgyGdz%252bRFXNne%252b94LtxWI2GL37asVAJFWaXRzmAplt5LVxFBOFHBkdr%252fHr%252bF6nA07gLpIDnHSAYPVn2sD15zfgQd%252bsZEm16KZBDkaeZGToT6feVdbcWcx4unjVZ8pJ68IHdE4qevkVRrLXb1deotMMDi77EBLOg%253d&data=04%7C01%7Clisa.lee%40aptim.com%7C08713ee62c3c4f863a0908d8b4116d55%7C722bb117d3964e7c982b8c9f8038294d%7C0%7C0%7C637457334228654384%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=RiDSnMUX1zqG%2FEy8PJWaosE9vq%2BS3FuZnXw9gWIRLmo%3D&reserved=0) | One-hour webinar *9:00-10:00 AM* |
| Feb 9-10: | [Energy Management & Technology: Fundamentals  & Beyond](https://www.eventbrite.com/e/132113016589) | Two-day webinar  *8:30 AM-12:00 PM* |
| Feb 16-17: | [Operations and Maintenance Practices for Energy Efficiency](https://www.eventbrite.com/e/134533337835) | Two-day webinar *9:00-10:45 AM* |
| Feb 18: | [Retro-Commissioning](https://www.eventbrite.com/e/137447239393) | One-hour webinar *10:00-11:00 AM* |
| Feb 18: | [Converting Energy Audits into a Business Plan](https://app.webinar.net/pr1GEJLDXZW) | One-hour webinar *9:00-10:00 AM* |
| Feb 23-24: | [Introduction to Motors, Fans & Pumps with Variable Frequency  Drive Opportunities](https://www.eventbrite.com/e/134535331799) | Two-day webinar  *8:30-11:30 AM* |
| March | | |
| Mar 2-3 | [HVAC Applications for Commercial, Small Industrial, Schools &  Government Facilities](https://www.eventbrite.com/e/134539373889) | Two-day webinar  *9:00-10:45 AM* |
| Mar 4: | [Better Together: Energy Efficiency and Public Assembly  Buildings](https://app.webinar.net/jedynzVnV2a) | One-hour webinar *9:00-10:00 AM* |
| Mar 16–Jun 9: | [Building Operator Certification (BOC), Level ll](https://www.eventbrite.com/e/boc-level-ii-wisconsin-onlinelivestream-march-2021-tickets-132877655645)   *Mar 16-17: Building Scope for Operational Improvements, part 1  Mar 23-24*: *Building Scope for Operational Improvements, part 2  Apr 13-14: Optimizing HVAC Controls For Energy Efficiency  Apr 27-28: Introduction to Building Commissioning  May 11-12: Water Efficiency for Building Operators  May 25-26: Project Peer Exchange: Present your final report  Jun 8-9: Enhanced Automation and Demand Reduction* | Multi-session webinar  *9:00 AM–12:00 PM* |
| Mar 18: | [Energy Saving Opportunities for Schools](https://app.webinar.net/jedynzVnV2a) | One-hour webinar *9:00-10:00 AM* |
| April | | |
| Apr 8: | [Rethinking Energy Efficiency in Healthcare Facilities](https://app.webinar.net/x3Dd0QVRjBO) | One-hour webinar *9:00-10:00 AM* |
| Apr 15-May 11 | [Selling Energy for Business and Industry series](https://nam10.safelinks.protection.outlook.com/?url=https%3A%2F%2Fsellingenergy.com%2Fproducts%2Fsales-training-series-focus-on-energy%2F&data=04%7C01%7Clisa.lee%40aptim.com%7C59918e948b9642e8dd6f08d8ee48d17b%7C722bb117d3964e7c982b8c9f8038294d%7C0%7C0%7C637521343834892079%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=3K0luEq1WXCpJdB3AEPclVC1hgyXrH9DsL12nkV%2FcMo%3D&reserved=0)  *(attend series or sign up for individual sessions)*   *Apr 15: Expressing the True Value of Energy Projects Using Your Customers Own Yardstick*  *Apr 29: Overcoming Objections  May 11: Escaping the Clutches of Simple Payback Period* | 3-part series  *10:00-11:00 AM* |
| Apr 20-21: | [Industrial Ventilation and Process Heat Recovery](https://www.eventbrite.com/e/141743325101) | Two-day webinar  *9:00-11:00 AM* |
| Apr 22: | [Refrigeration Energy Efficiency](https://app.webinar.net/jnWE7rE8dAb) | One-hour webinar  *9:00-10:00 AM* |
| May | | |
| May 6: | [Save Energy Dollars with Heat Recovery](https://app.webinar.net/XbQ9nkdr2kZ) | One-hour webinar *9:00-10:00 AM* |
| May 18-19: | [Energy Management & Technology: Fundamentals  & Beyond](https://www.eventbrite.com/e/134540348805) | Two-day webinar  *8:30 AM-12:00 PM* |
| May 20: | [Fueling Innovation: Gas Technology Institute New  Developments](https://app.webinar.net/9rdb4VPE3pj) | One-hour webinar *9:00-10:00 AM* |
| June | | |
| Jun 3: | [Get More Boiler for Your Buck with Controls](https://app.webinar.net/mzW4rRjrdNj) | One-hour webinar *9:00-10:00 AM* |
| July | | |
|  |  |  |
| August | | |
| Aug 3-4: | [Introduction to Motors, Fans & Pumps with Variable Frequency  Drive Opportunities](https://www.eventbrite.com/e/158597167397) | Two-day webinar  *8:30-11:30 AM* |
| Aug 17-Nov 17: | [Building Operator Certification (BOC), Level l](https://nam10.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.eventbrite.com%2Fe%2Fboc-level-i-wisconsin-onlinelivestream-august-2021-tickets-137628108377&data=04%7C01%7Clisa.lee%40aptim.com%7Cc6429d9360e44346ff0508d8bef8485f%7C722bb117d3964e7c982b8c9f8038294d%7C0%7C0%7C637469320897061493%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=7nXC7Z7l5ZpKPZJS9CiUFRQD9wBXSManPUzHMRcZUrs%3D&reserved=0)  *Aug 17-18: Energy Efficient Operation of Building HVAC Systems (part 1)  Aug 24-25*: *Energy Efficient Operation of Building HVAC Systems (part 2)  Sep 7-8: Measuring & Benchmarking Energy Performance  Sep 21-22: Efficient Lighting Fundamentals  Oct 5-6: HVAC Control Fundamentals  Oct 19-20: Indoor Environmental Quality  Nov 2-3: Low-Cost Operational Improvement  Nov 16-17: Supplemental course (TBD)* | Multi-session webinar  *9:00 AM-12:00 PM* |
| Aug 23-26: | [Compressed Air Challenge](https://www.eventbrite.com/e/161830586641) | Four-day webinar *9:00-11:00 AM* |
| September | | |
| Sep 14-15 | Operations and Maintenance Practices for Energy Efficiency | Two-day webinar *9:00-10:45 AM* |
| October | | |
| Oct 5-6 | HVAC Applications for Commercial, Small Industrial, Schools &  Government Facilities | Two-day webinar *9:00-10:45 AM* |
| November | | |
| Nov 9-10: | Energy Management & Technology: Fundamentals  & Beyond | Two-day webinar  *8:30 AM-12:00 PM* |
| December | | |
|  |  |  |

Course registration will open 3-4 months   
prior to the first day of class.

Visit [www.focusonenergy.com/training](http://www.focusonenergy.com/training) for   
additional training opportunities and to register.