FOCUS ON ENERGY® 2021 TRAINING SCHEDULE

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| January |
| Jan 6-Mar 3: | [Photovoltaic Systems Operation & Maintenance](https://www.eventbrite.com/e/132133335363) *(all sessions begin at 5:00 PM and will last 1-2 hours)* *Jan 6: Meet instructor, software instructions  Jan 13 & 20: PV 101, parts 1&2  Jan 27 & Feb 3: PV 201, parts 1&2*  *Feb 10, 17 & 24: PV 202, parts 1, 2, 3*  *Mar 3: PV exam prep*  | Multi-session webinar*(limited enrollment)* |
| Jan 19: | [Indoor Air Quality](https://app.webinar.net/KoRdE0n18M5)  | One-hour webinar*9:00-10:00 AM* |
| Jan 25-28: | [Fundamentals of Compressed Air Challenge](https://www.eventbrite.com/e/132138972223)  | Multi-day webinar*9:00-11:00 AM* |
| February |
| Feb 2: | [Money Talks: Energy-Efficiency Investment Analysis](https://nam10.safelinks.protection.outlook.com/?url=http%3A%2F%2Fclick.engagemsg.com%2FStandardCampaigns.ashx%3Fp%3D4ATJqLw4jBzYCw5iB7%252bwsUWjc99cCia673XV5Q1FaWqlWc506i9lLpWo4wFK9mccYVtZeaYlgyBoA4F7bYVHvVy8yEpf9CY7lwCyoszI0AWXmY1N8RB%252fU%252f7oJOF6HwpjGhhCmyh22ps3e3EJyoodcpkuD7lV7fBMxs2BvEjICNZh0KtxFBtVqxc0t%252bChvYIcMaLNKBlMtE%252fe5dewN%252bUowW5%252bnAAgSjkpmkuCgTFm6czamgXxAk7WsNgkHMHyaAElrXntaMxMmd%252bMpgyGdz%252bRFXNne%252b94LtxWI2GL37asVAJFWaXRzmAplt5LVxFBOFHBkdr%252fHr%252bF6nA07gLpIDnHSAYPVn2sD15zfgQd%252bsZEm16KZBDkaeZGToT6feVdbcWcx4unjVZ8pJ68IHdE4qevkVRrLXb1deotMMDi77EBLOg%253d&data=04%7C01%7Clisa.lee%40aptim.com%7C08713ee62c3c4f863a0908d8b4116d55%7C722bb117d3964e7c982b8c9f8038294d%7C0%7C0%7C637457334228654384%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=RiDSnMUX1zqG%2FEy8PJWaosE9vq%2BS3FuZnXw9gWIRLmo%3D&reserved=0)  | One-hour webinar*9:00-10:00 AM* |
| Feb 9-10: | [Energy Management & Technology: Fundamentals & Beyond](https://www.eventbrite.com/e/132113016589)  | Two-day webinar*8:30 AM-12:00 PM* |
| Feb 16-17: | [Operations and Maintenance Practices for Energy Efficiency](https://www.eventbrite.com/e/134533337835)  | Two-day webinar*9:00-10:45 AM* |
| Feb 18: | [Retro-Commissioning](https://www.eventbrite.com/e/137447239393)  | One-hour webinar*10:00-11:00 AM* |
| Feb 18: | [Converting Energy Audits into a Business Plan](https://app.webinar.net/pr1GEJLDXZW)  | One-hour webinar*9:00-10:00 AM* |
| Feb 23-24: | [Introduction to Motors, Fans & Pumps with Variable Frequency Drive Opportunities](https://www.eventbrite.com/e/134535331799)  | Two-day webinar*8:30-11:30 AM* |
| March |
| Mar 2-3 | [HVAC Applications for Commercial, Small Industrial, Schools & Government Facilities](https://www.eventbrite.com/e/134539373889)  | Two-day webinar*9:00-10:45 AM* |
| Mar 4: | [Better Together: Energy Efficiency and Public Assembly Buildings](https://app.webinar.net/jedynzVnV2a)  | One-hour webinar*9:00-10:00 AM* |
| Mar 16–Jun 9: | [Building Operator Certification (BOC), Level ll](https://www.eventbrite.com/e/boc-level-ii-wisconsin-onlinelivestream-march-2021-tickets-132877655645)  *Mar 16-17: Building Scope for Operational Improvements, part 1 Mar 23-24*: *Building Scope for Operational Improvements, part 2 Apr 13-14: Optimizing HVAC Controls For Energy Efficiency Apr 27-28: Introduction to Building Commissioning May 11-12: Water Efficiency for Building Operators May 25-26: Project Peer Exchange: Present your final report Jun 8-9: Enhanced Automation and Demand Reduction* | Multi-session webinar*9:00 AM–12:00 PM* |
| Mar 18: | [Energy Saving Opportunities for Schools](https://app.webinar.net/jedynzVnV2a)  | One-hour webinar*9:00-10:00 AM* |
| April |
| Apr 8: | [Rethinking Energy Efficiency in Healthcare Facilities](https://app.webinar.net/x3Dd0QVRjBO)  | One-hour webinar*9:00-10:00 AM* |
| Apr 15-May 11 | [Selling Energy for Business and Industry series](https://nam10.safelinks.protection.outlook.com/?url=https%3A%2F%2Fsellingenergy.com%2Fproducts%2Fsales-training-series-focus-on-energy%2F&data=04%7C01%7Clisa.lee%40aptim.com%7C59918e948b9642e8dd6f08d8ee48d17b%7C722bb117d3964e7c982b8c9f8038294d%7C0%7C0%7C637521343834892079%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=3K0luEq1WXCpJdB3AEPclVC1hgyXrH9DsL12nkV%2FcMo%3D&reserved=0)*(attend series or sign up for individual sessions)*  *Apr 15: Expressing the True Value of Energy Projects Using Your Customers Own Yardstick*  *Apr 29: Overcoming Objections May 11: Escaping the Clutches of Simple Payback Period* | 3-part series*10:00-11:00 AM* |
| Apr 20-21: | [Industrial Ventilation and Process Heat Recovery](https://www.eventbrite.com/e/141743325101) | Two-day webinar*9:00-11:00 AM* |
| Apr 22: | [Refrigeration Energy Efficiency](https://app.webinar.net/jnWE7rE8dAb)  | One-hour webinar*9:00-10:00 AM* |
| May |
| May 6: | [Save Energy Dollars with Heat Recovery](https://app.webinar.net/XbQ9nkdr2kZ)  | One-hour webinar*9:00-10:00 AM* |
| May 18-19:  | [Energy Management & Technology: Fundamentals & Beyond](https://www.eventbrite.com/e/134540348805)  | Two-day webinar*8:30 AM-12:00 PM* |
| May 20: | [Fueling Innovation: Gas Technology Institute New Developments](https://app.webinar.net/9rdb4VPE3pj)  | One-hour webinar*9:00-10:00 AM* |
| June |
| Jun 3: | [Get More Boiler for Your Buck with Controls](https://app.webinar.net/mzW4rRjrdNj)  | One-hour webinar*9:00-10:00 AM* |
| July |
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| August |
| Aug 3-4: | [Introduction to Motors, Fans & Pumps with Variable Frequency Drive Opportunities](https://www.eventbrite.com/e/158597167397)  | Two-day webinar*8:30-11:30 AM* |
| Aug 17-Nov 17: | [Building Operator Certification (BOC), Level l](https://nam10.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.eventbrite.com%2Fe%2Fboc-level-i-wisconsin-onlinelivestream-august-2021-tickets-137628108377&data=04%7C01%7Clisa.lee%40aptim.com%7Cc6429d9360e44346ff0508d8bef8485f%7C722bb117d3964e7c982b8c9f8038294d%7C0%7C0%7C637469320897061493%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=7nXC7Z7l5ZpKPZJS9CiUFRQD9wBXSManPUzHMRcZUrs%3D&reserved=0)  *Aug 17-18: Energy Efficient Operation of Building HVAC Systems (part 1) Aug 24-25*: *Energy Efficient Operation of Building HVAC Systems (part 2) Sep 7-8: Measuring & Benchmarking Energy Performance Sep 21-22: Efficient Lighting Fundamentals Oct 5-6: HVAC Control Fundamentals Oct 19-20: Indoor Environmental Quality Nov 2-3: Low-Cost Operational Improvement Nov 16-17: Supplemental course (TBD)* | Multi-session webinar*9:00 AM-12:00 PM* |
| Aug 23-26: | [Compressed Air Challenge](https://www.eventbrite.com/e/161830586641)  | Four-day webinar*9:00-11:00 AM* |
| September |
| Sep 14-15 | Operations and Maintenance Practices for Energy Efficiency | Two-day webinar*9:00-10:45 AM* |
| October |
| Oct 5-6 | HVAC Applications for Commercial, Small Industrial, Schools & Government Facilities  | Two-day webinar*9:00-10:45 AM* |
| November |
| Nov 9-10: | Energy Management & Technology: Fundamentals & Beyond  | Two-day webinar*8:30 AM-12:00 PM* |
| December |
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Course registration will open 3-4 months
prior to the first day of class.

Visit [www.focusonenergy.com/training](http://www.focusonenergy.com/training) for
additional training opportunities and to register.