



2022 SUMMARY OF SERVICES AND INCENTIVES FOR BUSINESSES

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Partnering with Wisconsin utilities

Refer to the **HVAC/PLUMBING INCENTIVE CATALOG** for a comprehensive list of incentives.

HEATING SYSTEMS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Hot Water Boilers		\$1.50-\$4/Input MBh	\$1.50-\$4/Input MBh
Outside Air Reset/Cutout Controls		\$60/Control	Not Eligible
Boiler Combustion Upgrades	Linkageless Controls	\$15/Boiler HP (Limited to 50% of product cost)	Not Eligible
	O ₂ Trim Controls	\$5/Boiler HP (Limited to 50% of product cost)	Not Eligible
	High Turndown Burners	\$10/Boiler HP (Limited to 50% of product cost)	\$10/Boiler HP (Limited to 50% of product cost)
Steam Trap Maintenance and Repair	Steam Trap Survey	\$4/Trap Surveyed	Not Eligible
	Steam Trap Repair	\$30-\$125/Leaky Trap Repaired	
Steam Pipe and Fitting Insulation for Space Heating Systems		\$8/Fitting	Not Eligible
		\$2/Linear Foot of Pipe	Not Eligible
Furnace		\$100-\$220/Furnace	\$80-\$180/Furnace
Infrared Heater		\$1.50/MBH	\$1/MBH
Unit Heater		\$2/MBH	\$1/MBH
Packaged Terminal Heat Pump (PTHP)		\$75/PTHP	\$65/PTHP
Direct-Fired Make-Up Air Unit		\$0.20/CFM	\$0.15/CFM
COOLING SYSTEMS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Air Conditioning (A/C) Split and Packaged Systems <5.42 Tons		\$40-\$145/A/C Unit	\$30-\$85/A/C Unit
DX Cooling - High Efficiency Packaged Rooftop Units and Split System A/C Equipment (≥5.42 Tons)		\$25/Ton base plus additional \$5/Ton for each 1.0 IEER over minimum	\$20/Ton base plus additional \$3/Ton for each 1.0 IEER over minimum
Split-System A/C - Condensing Unit Only		\$20/Ton base plus additional \$5/Ton for each 1.0 EER over minimum	Not Eligible
Electric Chiller - Water or Air-Cooled		\$8+/Ton base plus additional \$125/Ton per 1.0 IPLV over minimum	\$4+/Ton base plus additional \$90/Ton per 1.0 IPLV over minimum
VENTILATION AND CONTROLS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Energy Recovery Ventilator		\$0.65-\$0.75/CFM	\$0.50-\$0.60/CFM
Economizer		\$200/RTU/AHU	Not Eligible
ECM HVAC Fan Motors		\$25/Motor	Not Eligible
Advanced RTU Controllers		\$90/Ton	Not Eligible
Demand Controlled Ventilation	Multiple Zone RTU/AHU/Unit Ventilator	\$0.20/CFM Outside Air Controlled (Limited to 50% of product cost)	\$0.20/CFM Outside Air Controlled (Limited to 50% of product cost)
	Single Zone RTU/AHU	\$350/RTU/AHU (Limited to 50% of product cost)	\$350/RTU/AHU (Limited to 50% of product cost)

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VENTILATION AND CONTROLS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Demand Controlled Kitchen Ventilation Systems	Temperature Sensing Controlling Exhaust Fan	\$200/HP Controlled	Not Eligible
	Add-on MAU Fan Controls (Temperature sensing only)	\$40/HP Controlled	Not Eligible
	Temperature and Optical Sensing Controlling Exhaust Fan	\$600/HP Controlled	Not Eligible
	Add-on MAU Fan Controls (Temperature and optical sensing)	\$80/HP Controlled	Not Eligible
Guestroom Energy Management Control		\$40/Room	\$40/Room
Smart Thermostat (T-Stat)		\$50/T-Stat	\$50/T-Stat
Variable Frequency Drive		\$35/HP	\$25/HP (Boiler draft fan and pool pump motor only)
Modulating Commercial Dryer Controls		\$50-\$350/Dryer	Not Eligible
PLUMBING		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Water Heaters	Commercial Grade Water Heaters for High Use Applications	\$200-\$400/Water Heater	\$100-\$200/Water Heater
	Combination Boiler for Multifamily Buildings	\$4.50/MBh	Not Eligible
BUILDING ENVELOPE		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Truck Loading Dock Seals	Dock Door Seals	\$150/Door Sealed	Not Eligible
	Leveler Ramp Pit External Seals	\$75/Ramp Pit Sealed	\$75/Ramp Pit Sealed
Spring-Loaded Overhead Door Hinges		\$80/Door	\$80/Door

Refer to the **LIGHTING INCENTIVE CATALOG** for a comprehensive list of incentives.

INTERIOR FIXTURES AND LAMPS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
LED 1' x 4' High Performance Troffers		\$4/Fixture	Eligible under Lighting Power Density (LPD)
LED 2' x 4' High Performance Troffers		\$4-\$15/Fixture	Eligible under LPD
LED 2' x 2' High Performance Troffers		\$7-\$15/Fixture	Eligible under LPD
LED Linear Ambient		\$1-\$2.50/Linear Foot	Eligible under LPD
LED Retrofit of 8' Fixtures		\$7.50-\$20/Fixture	Not Eligible
LED High and Low Bay Lighting		\$25-\$80/Fixture	Eligible under LPD
Refrigerated Warehouse Lighting Upgrade		\$0.07/Lighting Watts Reduced	Not Eligible
LED Interior Downlights		\$0.11/Watt Reduced	Eligible under LPD
LED Track/Mono/Accent Fixtures		\$0.10/Watt Reduced	Eligible under LPD
LED Stairwell/Passageway Fixture		\$12/Fixture	Eligible under LPD
LED Interior Signage		\$0.20/Watt Reduced	Eligible under LPD
LED Omnidirectional or Decorative Lamp		\$1-\$3/Lamp (Limited to 50% of product cost)	Eligible under LPD
LED Directional Lamp		\$1-\$4/Lamp (Limited to 50% of product cost)	Eligible under LPD
LED High/Low Bay Mogul Screw-Base (E39) Lamp		\$0.10/Watt Reduced	Eligible under LPD
LED Four Pin-Based Lamp		\$0.10/Watt Reduced	Eligible under LPD
LED 4' T8 or T5/T5HO Lamp		\$1.25-\$3/Lamp (Limited to 50% of product cost)	Eligible under LPD
LED 2' T8 Lamp (UL Types A, B, C)		\$1-\$1.50/Lamp (Limited to 50% of product cost)	Eligible under LPD
LED U-Bend Lamp (UL Types A, B, C)		\$1.50-\$2/Lamp (Limited to 50% of product cost)	Eligible under LPD
LED 8' T8 Lamp (UL Types A, B, C)		\$3-\$4/Lamp (Limited to 50% of product cost)	Eligible under LPD
Comprehensive Lighting Solution (CLS) - Fixture or Retrofit Kit Only		\$0.25/Watt Reduced (Pre-approval required)	Not Eligible
New Construction	Lighting Power Density (LPD) better than code requirements	Not Eligible	\$0.04/kWh Reduced
	Networked Lighting Controls (NLC) better than code requirements		
EXTERIOR FIXTURES AND LAMPS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Exterior LED Area Fixtures and Retrofit Kits		\$15-\$120/Fixture	\$10-\$100/Fixture
Exterior LED Area Fixtures and Retrofit Kits with Networked Lighting Controls		Eligible under CLS	\$20-\$200/Fixture
Exterior LED Downlights		\$0.11/Watt Reduced	\$0.10/Watt Reduced
Exterior LED Linear Ambient Fixtures		\$2-\$5/Linear Foot	\$1-\$3/Linear Foot
LED Retrofit of Exterior 8' Fixtures		\$10-\$22.50/Fixture	Not Eligible
Exterior LED Signage		\$0.20/Watt Reduced	Not Eligible

Refer to the **LIGHTING INCENTIVE CATALOG** for a comprehensive list of incentives.

EXTERIOR FIXTURES AND LAMPS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Exterior LED Mogul Screw-Base (E39) Lamp		\$0.15/Watt Reduced	Not Eligible
Exterior LED Omnidirectional or Decorative Lamp		\$1-\$3/Lamp (Limited to 50% of product cost)	Not Eligible
Exterior LED Directional Lamp	Replacing Incandescent	\$1-\$4/Lamp (Limited to 50% of product cost)	Not Eligible
	Replacing CFL	\$1-\$1.50/Lamp (Limited to 50% of product cost)	Not Eligible
Exterior LED 4' T8 Lamp		\$1.50-\$2/Lamp	Not Eligible
Exterior LED 8' T8 Lamp		\$4-\$4.50/Lamp	Not Eligible
LIGHTING CONTROLS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Comprehensive Lighting Solution - Fixture or Retrofit Kit/Lamp with Connected Controls	Interior	\$0.45/Watt Reduced (Pre-approval required)	Not Eligible
	Exterior	\$0.50/Watt Reduced (Pre-approval required)	Not Eligible
Daylighting Controls		\$0.05/Watt Controlled	Not Eligible
High and Low Bay Controls		\$0.05/Watt Controlled	Not Eligible
Occupancy/Vacancy Controls		\$0.05/Watt Controlled	Not Eligible
Bi-Level Controls, Parking Garage Lighting		\$0.05/Watt Controlled	Not Eligible

Refer to the **COMMERCIAL REFRIGERATION INCENTIVE CATALOG** for a comprehensive list of incentives.

NON SELF-CONTAINED EQUIPMENT		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Energy-Efficient Doors		\$7-\$80/Door	Not Eligible
Evaporator Fan Motors		\$25-\$50/Motor	Not Eligible
ECM or Permanent Magnet Synchronous Motor, Cooler/Freezer Case		\$35/Motor	Not Eligible
Compressor Head and Condenser Fan Motors		\$25/Motor	Not Eligible
LED Refrigerated Case Lighting	Horizontal	\$3/Linear Foot of Lamps	Not Eligible
	Vertical	\$15/Fixture	
Reach-In Refrigerated Case with Doors		\$80/Linear Foot	\$55/Linear Foot
Install Doors on Open Multideck-Style Cases		\$60/Linear Foot	\$40/Linear Foot
Night Curtains		\$7/Linear Foot	\$5/Linear Foot
Strip Curtains for Walk-In Coolers and Freezers		\$5/Linear Foot	Not Eligible
REFRIGERATION CONTROLS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Anti-Sweat Heater Control		\$25/Door	Not Eligible
Evaporator Fan Speed Controls		\$15/Motor	\$10/Motor
Demand Defrost Controls		\$15/kW Controlled	\$10/kW Controlled
Floating Head Pressure Controls		\$15/HP	Not Eligible

Refer to the **PROCESS SYSTEMS INCENTIVE CATALOG** for a comprehensive list of incentives.

COMPRESSED AIR AND VACUUM		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Compressed Air Leak Survey and Repair		\$4/HP	Not Eligible
VSD Compressor		\$40/HP	\$40/HP
VSD Vacuum Pumps		\$30-\$40/HP	\$30-\$40/HP
Cycling or VFD-Controlled Refrigerated Air Dryer		\$0.50/CFM	\$0.50/CFM
Dewpoint Demand Controls for Desiccant Dryers		\$2/CFM	\$2/CFM
No Air-Loss Condensate Drains		\$80/Drain	\$80/Drain
Pressure/Flow Controllers		\$8/HP	\$8/HP
Compressed Air Mist Eliminators		\$4/HP	\$4/HP
Air-Entraining Nozzles		\$8/Nozzle	\$8/Nozzle
Compressed Air Heat Recovery		\$50/HP (Limited to 50% of project cost)	\$50/HP (Limited to 50% of project cost)
Vacuum Pump Heat Recovery		\$50/HP (Limited to 50% of project cost)	\$50/HP (Limited to 50% of project cost)
Compressed Air Process Load Shifting (Pre-approval is required)		\$200/Compressor HP Shifted (Limited to 50% of project cost)	Not Eligible
STEAM SYSTEMS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Process Steam Trap Maintenance and Repair	Process Steam Trap Survey	\$4/Steam Trap Surveyed	Not Eligible
	Process Steam Trap Repair	\$30-\$200/Steam Trap	
Process Boiler Combustion Upgrades	Linkageless Controls	\$10/Boiler HP (Limited to 50% of project cost)	Not Eligible
	O ₂ Trim Controls	\$5/Boiler HP (Limited to 50% of project cost)	
	High Turndown Burners	\$10/Boiler HP (Limited to 50% of project cost)	\$10/Boiler HP (Limited to 50% of project cost)
VARIABLE FREQUENCY DRIVE		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Variable Torque VFD		\$35/HP	\$25/HP
Constant Torque VFD		\$30/HP	Not Eligible
DATA CENTER AND TELECOM FACILITIES		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Data Center and Telecom Cooling, ≤5.4 Tons		\$160-\$320/Ton	\$120-\$280/Ton
Data Center and Telecom Air Side Economizer		\$100/Ton	Not Eligible
Energy-Efficient Drycooler for Data Center and Telecom		\$80/Ton	Not Eligible
UPS and Rectifier Upgrades		\$20/kW	Not Eligible

Need more information?

For current program information and participation requirements, visit [focusonenergy.com/catalogs](https://www.focusonenergy.com/catalogs) for current incentive catalogs and applications.

REDUCING ENERGY WASTE ACROSS WISCONSIN

Focus on Energy, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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